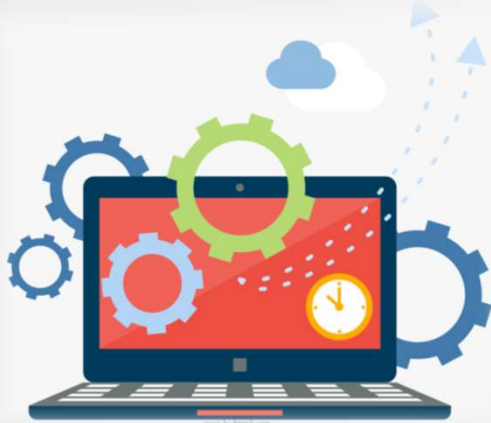


Where Government Contracting Starts



# Using BidMatch Effectively


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## Introduction to solicitation search software

Jody King, Contract Specialist, Alaska PTAC

September 22, 2023

Anchorage: 1901 Bragaw Street Suite 199 • AK 99508 P: 907-786-7258  
Fairbanks: 3750 Bonita St. • AK 99701 • P: 907-456-7234  
[www.ptcalaska.org](http://www.ptcalaska.org)





Where Government Contracting Starts

search here

HOME GETTING STARTED EVENTS & TRAINING PROCUREMENT TOOLS NEWS & ANNOUNCEMENTS ABOUT

### Request PTAC Services

The first step to working with PTAC is to register with us

about our REGISTRATION »

#### Are you new to government contracting?

Government contracting is a more complex, involved business process than what is usually found in the private sector.

ARE YOU READY for government contracting? »

THE 10-STEP APPROACH to government contracting »

#### New to Alaska APEX?

We work with all levels of businesses – from those working towards their first contract to experienced government contractors.

see our EXTENSIVE FAQ »

REGISTER for our services »

## Program Introduction

Now Alaska APEX Accelerator!

- Formerly Procurement Technical Assistance Center (PTAC)
- Free assistance with all aspects of government contracting, from cradle to grave (start to finish) for federal, state and local purchasing activity
- Free one-on-one appointments
- Free workshops (Special events and extended training session may have registration fees)
- The Alaska APEX is one of 94+ other PTACs across the US, Puerto Rico, & Guam

<https://apexalaska.org/>  
<https://www.aptac-us.org/>  
<https://www.apexaccelerators.us/#/>



UAA Business Enterprise Institute

UNIVERSITY of ALASKA ANCHORAGE

*The Alaska PTAC is a program of the UAA Business Enterprise Institute and funded in part through a cooperative agreement with the Department of Defense Office of Small Business Programs*

## Discussion Topics

- ❖ Searching for solicitations
- ❖ Introducing the BidMatch process
- ❖ Creating a Search Criteria List
- ❖ Looking at solicitation from more than one perspective
- ❖ Updating or initiating a BidMatch profile
- ❖ Using Contract Opportunities to the best advantage
- ❖ Using FPDS to research PSCs
- ❖ Summary



## Solicitation Search



***“This guy knows how to find solicitation streams.”***



Where Government Contracting Starts

# BidMatch – Daily Email Notice

Dear Bid Match Customer,

There are 34 new articles available for you on your personal [MyBidmatch](#) Web site where you can view the bid opportunities and/or informational articles for [September 21, 2023](#). You will receive an email notification each time new articles are posted to your personal Web site. You can also bookmark this page and return to it periodically to check for new articles. The notices will remain on the system for 30 days, after which time they will be purged. If you wish to save these articles please select **File/Save As** from your browser's menu.

Click this link [MyBidmatch](#) for your directory of output.

The titles of the articles are listed below:

- **B** – ANCHORAGE CAMPBELL TRACT FIRE RETARDANT (INTERIOR, DEPARTMENT OF THE, BUREAU OF LAND MANAGEMENT, ALASKA STATE OFFICE, 222 W 7TH AVENUE #13, ANCHORAGE AK 99513)
- **M** – Alaganik Slough Road Culvert Repair (AGRICULTURE)
- **U** – Training Initiative in partnership with Johns Hopkins Center for Indigenous Health (HEALTH AND HUMAN SERVICES)
- **Y** – 8(a) IDIQs for Guam Typhoon Repair and Rebuild (DEPT OF DEFENSE)
- **65** – RFQ-23-PHX-082 - WRSU - Ge Carestation Anesthesia System (HEALTH AND HUMAN SERVICES)
- **78** – Fitness Locker (DEPT OF DEFENSE)
- **99** – Queuing system, Posts, Belts and Signs (DEPT OF DEFENSE)
- **99** – LED Numbers for Flightline Vehicles (DEPT OF DEFENSE)
- **J** – J-AK CONSERV GENETICS LAB CONTRACT (INTERIOR, DEPARTMENT OF THE, US FISH AND WILDLIFE SERVICE, FWS, SAT TEAM 1, FWS, SAT Team 1, Falls Church VA 22041)
- **72** – Capacity Increase: HQC00423D0004 (DEPT OF DEFENSE)
- **79** – Capacity Increase: HDEC04-22-D-0003 (DEPT OF DEFENSE)
- **BLUETOP AWARD ANNOUNCEMENT** (Pentagon News Briefs)
- **BLUETOP AWARD ANNOUNCEMENT** (Pentagon News Briefs)
- **Y** - Tetlin - IFB ANTHC 24-B-263092 Residential Well & Septic System (Alaska - Alaska Native Tribal Health Consortium )
- **J** - Juneau 7 Mile Asbestos Mitigation & HVAC Upgrades (Alaska - Department of Transportation and Public Facilities )
- **53** - FFY2020 EAS YAKUTAT OBSTRUCTION REMOVAL Plan Holders List Contra (Alaska - Department of Transportation and Public Facilities )
- **R** - Provide Professional Auctioneering Services (Alaska - Alaska Purchasing Group )
- **16** - AIRCRAFT PARTS BROKER (Alaska - Alaska Purchasing Group )
- **C** - Design Services for Homestead Park Reconstruction (Alaska - Alaska Purchasing Group )
- **23** - Purchase & Delivery of Half-ton Crew Cab Truck for City and Boro (Alaska - Alaska Purchasing Group )
- **23** - Purchase & Delivery of Two (2) Half-ton Trucks for City and Boro (Alaska - Alaska Purchasing Group )
- **38** - Emergency Gravel Stockpile (Alaska - Alaska Purchasing Group )
- **S** - RFQ FY24-03 Snow Removal and Sanding Request for Quotation (Alaska - Alaska Purchasing Group )
- **15** - Counter-Unmanned Aerial System Drone Emulator Project (Alaska - Alaska Purchasing Group )
- **673FSS LIBRARY CIRCULATION DESK** (Alaska - Alaska Purchasing Group )

= Product Service Code (PSC) or Federal Supply Group (FSG) Codes



Where Government Contracting Starts

# BidMatch Profile Homepage

## Welcome to mybidmatch.com for search profile:


The procurement opportunities that matched your search profile are listed below by date, along with the total number of articles found for each date. You will receive an e-mail when new articles are posted here. If your e-mail address changes, please notify us as soon as possible using the contact information included with each day's listing.

You may also bookmark this page and check back as often as you'd like for new postings and please visit our [help](#) file for assistance on interpreting the bid leads. Articles will remain on the mybidmatch.com Web site for 30 days.

Date	Articles	Read
<a href="#">Thursday, Sep 21, 2023</a>	34	Sep 21 2023 3:07PM
<a href="#">Wednesday, Sep 20, 2023</a>	26	Sep 21 2023 2:16AM
<a href="#">Tuesday, Sep 19, 2023</a>	33	Sep 19 2023 11:39PM
<a href="#">Monday, Sep 18, 2023</a>	2	Sep 19 2023 11:35PM
<a href="#">Sunday, Sep 17, 2023</a>	3	Sep 19 2023 11:35PM
<a href="#">Saturday, Sep 16, 2023</a>	44	Sep 17 2023 1:29PM
<a href="#">Friday, Sep 15, 2023</a>	28	Sep 16 2023 12:48AM
<a href="#">Thursday, Sep 14, 2023</a>	35	Sep 14 2023 9:53PM
<a href="#">Wednesday, Sep 13, 2023</a>	32	Sep 13 2023 8:25PM
<a href="#">Tuesday, Sep 12, 2023</a>	19	Sep 13 2023 8:28PM
<a href="#">Monday, Sep 11, 2023</a>	0	Sep 17 2023 1:30PM
<a href="#">Sunday, Sep 10, 2023</a>	3	Sep 17 2023 1:30PM
<a href="#">Saturday, Sep 9, 2023</a>	34	Sep 13 2023 2:51AM


*Alaska APEX has access to each BidMatch profile. This means we can pull up your search profile to help find a specific solicitation or to review search results success or failure.*





Where Government Contracting Starts


# BidMatch Profile By Date



📅 Sep 21, 2023
? 
🏠 Alaska PTAC


Sample #1

#	Source Agency	FSG Title	Keywords
1	procure INTERIOR	B ANCHORAGE CAMPBELL TRACT FIRE RETARDANT	statelak;
2	procure AGRICULTURE	M Alaganik Slough Road Culvert Repair	alaska; statelak;
3	procure HEALTH AND HUMAN SERVICES	U Training Initiative in partnership with Johns Hopkins Center for...	alaska; statelak;
4	procure DEPT OF DEFENSE	Y 8(a) IDIQs for Guam Typhoon Repair and Rebuild	alaska; statelak;
5	procure HEALTH AND HUMAN SERVICES	65 23-PHX-082 - WRSU - Ge Carestation Anesthesia System	alaska; statelak;
6	procure DEPT OF DEFENSE	78 Fitness Locker	alaska; statelak;
7	procure DEPT OF DEFENSE	99 Queuing system, Posts, Belts and Signs	alaska; statelak;
8	procure DEPT OF DEFENSE	99 LED Numbers for Flightline Vehicles	alaska; statelak;
9	awards INTERIOR	J AK CONSERV GENETICS LAB CONTRACT	ak;
10	special DEPT OF DEFENSE	72 Capacity Increase: HQC00423D0004	alaska; statelak;
11	special DEPT OF DEFENSE	79 Capacity Increase: HDEC04-22-D-0003	alaska; statelak;
12	bt Pentagon News Briefs	99 BLUETOP AWARD ANNOUNCEMENT	alaska;
13	bt Pentagon News Briefs	99 BLUETOP AWARD ANNOUNCEMENT	alaska;
14	bid Alaska - Alaska Native Tribal Health Consortium	Y IFB ANTHC 24-B-263092 Residential Well & Septic System	statelak;
15	bid Alaska - Department of Transportation and Public Facilities	J Juneau 7 Mile Asbestos Mitigation & HVAC Upgrades	ak; alaska; statelak;
16	bid Alaska - Department of Transportation and Public Facilities	53 FFY2020 EAS YAKUTAT OBSTRUCTION REMOVAL Plan Holders List Contra	statelak;
17	bid Alaska - Alaska Purchasing Group	R Provide Professional Auctioneering Services	statelak;
18	bid Alaska - Alaska Purchasing Group	16 AIRCRAFT PARTS BROKER	statelak;
19	bid Alaska - Alaska Purchasing Group	C Design Services for Homestead Park Reconstruction	statelak;
20	bid Alaska - Alaska Purchasing Group	23 Purchase & Delivery of Half-ton Crew Cab Truck for City and Boro	statelak;
21	bid Alaska - Alaska Purchasing Group	23 Purchase & Delivery of Two (2) Half-ton Trucks for City and Boro	statelak;
22	bid Alaska - Alaska Purchasing Group	38 Emergency Gravel Stockpile	statelak;



Where Government Contracting Starts

# BidMatch Profile By Date



Sample #2

#	Source Agency	FSG Title	Keywords
1	procure ENERGY	A Battery	manag*; road?; road; permit*;
2	procure INTERIOR	B ANCHORAGE CAMPBELL TRACT FIRE RETARDANT	naics!541990;
3	procure VETERANS AFFAIRS	C 612-165 MTZ - Construct Parking Structure Replacing Expiring Le...	construct*; design*; engineer*; naics!541330; plan*;
4	procure HOMELAND SECURITY	F PEST CONTROL SERVICES	survey*;
5	procure AGRICULTURE	F Z Stewardship IRSC, Region 5, Plumas National Forest, CA	design*; permit*; transport*;
6	procure HOMELAND SECURITY	F Transportation and Disposal of Hazardous and Universal Waste Ser...	manag*; road?; road; construct*; design*; permit*;
7	procure AGRICULTURE	F Wildlife Acoustics Song Meter SM4 Acoustic Recorder	plan*;
8	procure DEPT OF DEFENSE	H Life Raft Yearly Inspection and Certification	manag*; design*; permit*; traffic; transport*;
9	procure DEPT OF DEFENSE	R OPTION - PII Shredding Services	manag*; road?; road; plan*;
10	procure DEPT OF DEFENSE	R MOTCO Equipment Maintenance Services	manag*;
11	procure DEPT OF DEFENSE	Y 8(a) IDIQs for Guam Typhoon Repair and Rebuild	manag*; permit*;
12	procure INTERIOR	Y Swimming Pool Renovation for Sherman Indian School	naics!541990; ti.service?;
13	procure TRANSPORTATION	Y AZ/CA FTBR LCD PADA(1) - PARKER DAM ROAD	manag*; road?; construct*; design*; engineer*;
14	procure DEPT OF DEFENSE	Y Gavins Point IDCC Roads and Grounds Maintenance	naics!236220; building?;
15	procure DEPT OF DEFENSE	Y Construct Fire Suppression Water Storage Facility at JFTB Los Al...	manag*; construct*; naics!236220; building?;
16	procure VETERANS AFFAIRS	66 Notice of Intent to Sole Source - Cepheid GX Module and Repair	road?; road; naics!237310;
17	procure DEPT OF DEFENSE	66 SPEED SENSOR TURBIN	road?; construct*; engineer*; naics!237310;
18	procure HEALTH AND HUMAN SERVICES	66 Intent to Sole Source for Thermal Cyclers	construct*; engineer*; naics!236220; building?; plan*;
19	procure DEPT OF DEFENSE	66 Gas Chromatograph	transport*;
20	awards AGRICULTURE	C Engineer [A-E] services, Bridge Engineering, Multiple-award Inde...	manag*;
21	bid Alaska - Alaska Purchasing Group	C Design Services for Homestead Park Reconstruction	engineer*; naics!541330; ti.engineer*; ti.service?;

Prev

Sep 21, 2023

Next

The government contract opportunities enclosed with this email are provided to you by the University of Alaska, Anchorage, PTAC. If you would like to add or delete search criteria to your custom profile you may contact Jody King at:

Tel: (907) 786-7270 jking8@alaska.edu

DEPT OF DEFENSE, DEPT OF THE AIR FORCE, FA5000 673 CONS LGC, ADMIN ONLY NO REQTN CP 907 552 5614, JBER AK 99506-2501

99-LED Numbers for Flightline Vehicles SOL DUE 09/27/2023 at 12:00PM -08:00 POC Jaiden Shipp, jaiden.shipp@us.af.mil, tel:9075525488 Enrique Gonzalez, enrique.gonzalez@us.af.mil, tel:9075529673

The 673rd Contracting Squadron, JBER, Alaska intends to award a sole source firm-fixed price contract LED numbers for flightline vehicles for the 773 CES / CEOHS to Airel, Inc., 17901 Von Karman Ave Ste 600 Irvin, CA, 92614. Anticipated award date is 25 September 2023.

The statutory authority which permits other than full and open competition for this acquisition is 10 United States Code (USC) 2304 (c)(1), as implemented by FAR 13.106-1(b). This authority is supported by an approved Single Source Justification. It is the Government's intent to proceed with this sole-source action. The applicable NAICS code is 336320. The size standard as defined by the U.S. Small Business Administration is 1000 employees.

THIS NOTICE OF INTENT IS NOT A SOLICITATION, REQUEST FOR PROPOSAL OR QUOTATION. A solicitation package will NOT be issued. Requests for copies of a solicitation in response to this notice will not be honored or acknowledged. Information received in response to this notice will be considered solely for the purpose of determining whether conducting a competitive procurement in the future is in the best interest of the Government. All information submitted should support the offeror's capability to provide the items required, and shall be furnished at no cost or obligation to the Government. Responses must be in writing and must provide clear and concise documentation indicating an offeror's capability to provide these items. Verbal responses are not acceptable and will not be considered. Responses and questions shall be received via email by jaiden.shipp@us.af.mil.

Set-Aside: Total Small Business Set-Aside (FAR 19.5) URL: https://sam.gov/opp/86acd6767a6b42e1bbd35e89140d2863/view

OutreachSystems Article Number: 20230921/PROCURE/1127

Matching keyword(s): alaska; statelak;

What are you looking for?

LOOSE PARTS





## What are you looking for?

### Building Search Criteria:

- ❖ Keywords – how do you define your business?
  - NAICS Description
  - Competitor Dynamic Small Business Search (DSBS) profile  
[https://dsbs.sba.gov/search/dsp\\_dsbs.cfm](https://dsbs.sba.gov/search/dsp_dsbs.cfm)
- ❖ NAICS Codes <https://www.census.gov/naics/>
- ❖ Federal Supply Groups (FSG) & Product Service Codes (PSC)
  - Federal Procurement Data System (FPDS)
  - FSG / PSC table: <http://support.outreachsystems.com/resources/tables/pscs/>
- ❖ DoDAAC – Department of Defense Activity Address Code  
<https://www.dla.mil/HQ/InformationOperations/DLMS/DLMSPrograms/DoDAAD/>
- ❖ Competitors Unique Entity ID numbers (UEI) → SAM.gov and/or DSBS profile(s)
- ❖ Federal Organization codes – SAM.gov



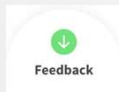
*Don't forget to research the agency website and district office websites for keywords!*



## Why are you looking?

### Searching for more than just the next job:

- ❖ Expanding Search Criteria
  - Federal Organization Codes
  - Key word – better descriptors
  - DoDAAC
- ❖ Marketing Data
  - Awardee Information
  - What are agencies looking for?
  - Regional diversification
  - Interested Vendor List (IVL)
- ❖ Agency Data
  - Contact information
  - Physical location of contracting offices



*Use the Feedback button to request the IVL "always accessible & visible to public"*





Where Government Contracting Starts

# Starting/Updating BidMatch

## New Search Profile for

Welcome to the profile data entry screen. There are six important steps to review and complete when you are creating a new profile. It is important to note that the best search profiles include a combination of keywords and product codes. Profiles that only include NAICS or FSC codes are likely to miss valid bid opportunities.

### Step 1. The Profile Email Address

The following information will be used in the new search profile:

Email sent to:

Email format:

### Step 2. Choose Your Data Sources

Please check any or all of the databases that you want to search:

**All Domestic (US) Sources**

- Blue Tops Sub-Contracts (sec=bt)
- SAM/FBO (sec=fedbiz)
- DLA Small Purchases (sec=dla)
- Other Federal Small Purchases (sec=small)
- USABID State and Local (sec=bid)

**All Foreign Sources**

- Foreign Trade Opportunities (sec=fto)



Where Government Contracting Starts

# Starting/Updating BidMatch

### Step 3. Limit Your Search to Federal Supply Groups

You can limit your search to one or more Federal Supply Groups by individually selecting each group. Or, for looser restrictions, you can choose the "All Services" or "All Supplies" checkbox to narrow the search to just the alpha service codes or just the numeric supply codes. To search all groups, leave all checkboxes unchecked. For a detailed description of all groups please refer to <http://www.outreachsystems.com/resources/tables/pscs>.

**All Services**

- A Research and Development
- B Special Studies and Analyses -- Not R&D
- C Architect and Engineering Services -- Construction
- D Data Processing and Telecommunication Services
- E Purchase of Structures and Facilities
- F Natural Resources and Conservation Services
- G Social Services
- H Quality Control, Testing, and Inspection Services

- J Maintenance, Repair and Rebuilding of Equipment
- K Modification of Equipment
- L Technical Representative Services
- M Operation of Government Owned Facility
- N Installation of Equipment
- P Salvage Services
- Q Medical Services
- R Professional, Administrative and Management Services

- S Utilities and Housekeeping Services
- T Photographic, Printing, and Publications Services
- U Education and Training Services
- V Transportation, Travel and Relocation Services
- W Lease or Rental of Equipment
- X Lease or Rental of Facilities
- Y Construction of Structures and Facilities
- Z Maintenance, Repair or Alteration of Real Property

**All Supplies**

- 10 Weapons
- 11 Nuclear Ordnance
- 12 Fire Control Equipment
- 13 Ammunition and Explosives
- 14 Guided Missiles
- 15 Aircraft and Airframe Structural Components
- 16 Aircraft Components and Accessories
- 17 Aircraft Launching, and Landing Equipment
- 18 Space Vehicles
- 19 Ships, Small Craft, Porttoons, and Floating Docks
- 20 Ship and Marine Equipment
- 22 Railway Equipment
- 23 Motor Vehicles, Trailers, and Cycles
- 24 Tractors
- 25 Vehicular Equipment Components
- 26 Tires and Tubes
- 28 Engines, Turbines, and Components
- 29 Engine Accessories
- 30 Mechanical Power Transmission Equipment
- 31 Bearings
- 32 Woodworking Machinery and Equipment
- 34 Metalworking Machinery
- 35 Service and Trade Equipment
- 36 Special Industry Machinery
- 37 Agricultural Machinery and Equipment
- 38 Construction, Excavating, and Highway Equipment

- 39 Materials Handling Equipment
- 40 Rope, Cable, Chain, and Fittings
- 41 Refrigeration and Air Conditioning Equipment
- 42 Fire Fighting, Rescue, and Safety Equipment
- 43 Pumps and Compressors
- 44 Furnace, Nuclear Reactors
- 45 Plumbing, Heating and Sanitation Equipment
- 46 Water Purification and Sewage Treatment Equipment
- 47 Pipe, Tubing, Hose, and Fittings
- 48 Valves
- 49 Maintenance and Repair Shop Equipment
- 51 Hand Tools
- 52 Measuring Tools
- 53 Hardware and Abrasives
- 54 Prefabricated Structures and Scaffolding
- 55 Lumber, Millwork, Plywood, and Veneer
- 56 Construction and Building Materials
- 58 Communications Equipment
- 59 Electrical and Electronic Equipment Components
- 61 Electric Wire, and Power and Distribution Equipment
- 62 Lighting Fixtures and Lamps
- 63 Alarm, Signal and Security Detection Systems
- 65 Medical, Dental, and Veterinary Equipment
- 66 Instruments and Laboratory Equipment
- 67 Photographic Equipment
- 68 Chemicals and Chemical Products

- 69 Training Aids and Devices
- 70 IT and Telecom (incl. 7A-7K)
- 71 Furniture
- 72 Household Furnishings and Appliances
- 73 Food Preparation and Serving Equipment
- 74 Office Machines
- 75 Office Supplies and Devices
- 76 Books, Maps, and Other Publications
- 77 Musical Instruments, Phonographs, and Home-Type Radios
- 78 Recreational and Athletic Equipment
- 79 Cleaning Equipment and Supplies
- 80 Brushes, Paints, Sealers, and Adhesives
- 81 Containers, Packaging, and Packing Supplies
- 83 Textiles, Leather, Furs, Apparel, Shoes, Tents, Flags
- 84 Clothing, Individual Equipment, and Insignia
- 85 Toiletries
- 87 Agricultural Supplies
- 88 Live Animals
- 89 Subsistence (Food)
- 91 Fuels, Lubricants, Oils, and Waxes
- 93 Nonmetallic Fabricated Materials
- 94 Nonmetallic Crude Materials
- 95 Metal Bars, Sheets, and Shapes
- 96 Ores, Minerals, and Their Primary Products
- 99 Miscellaneous



Where Government Contracting Starts

# Starting/Updating BidMatch

## Step 4. Limit Your Search to States/Regions

You can limit your search to one of the pre-defined regions from the drop down, or select the states in which you wish to search for your keywords. To search all states, please leave all checkboxes unchecked or choose the "No geographic restrictions" checkbox.

(Region Restrictions)

No geographic restrictions

United States

- Alabama
- Alaska
- Arizona
- Arkansas
- California
- Colorado
- Connecticut
- Delaware
- Washington, D.C.
- Florida
- Georgia
- Hawaii
- Idaho
- Illinois
- Indiana
- Iowa
- Kansas
- Kentucky

- Louisiana
- Maine
- Maryland
- Massachusetts
- Michigan
- Minnesota
- Mississippi
- Missouri
- Montana
- Nebraska
- Nevada
- New Hampshire
- New Jersey
- New Mexico
- New York
- North Carolina
- North Dakota
- Ohio

- Oklahoma
- Oregon
- Pennsylvania
- Puerto Rico
- Rhode Island
- South Carolina
- South Dakota
- Tennessee
- Texas
- U.S. Virgin Islands
- Utah
- Vermont
- Virginia
- Washington
- West Virginia
- Wisconsin
- Wyoming



Where Government Contracting Starts

# Starting/Updating BidMatch

## Step 5. Enter Your Keywords/ NAICS/ PSC Codes

Please enter each keyword or keyphrase on its own line for clarity and improved bid matching. For keyword suggestions please view the sample profiles listed at <http://support.outreachsystems.com/cats/bidmatch/profiles>.

Enter Keyword(s):

You can enter as many NAICS and/or PSC codes as you want, but keep in mind that creating a profile based upon codes is not recommended.

NAICS Code:

FSC/PSC:

## Step 6. Enter Additional Comments

You can include any additional comments that may help our profile strategists create the best profile for your client. Please do not use the comment box to add keywords. Comments are limited to 250 characters.





Where Government Contracting Starts

## Time to update when:

Date	Articles	Articles
Thursday_Sep_21_2023	0	240
Wednesday_Sep_20_2023	0	256
Tuesday_Sep_19_2023	0	236
Monday_Sep_18_2023	0	8
Sunday_Sep_17_2023	0	24
Saturday_Sep_16_2023	0	222
Friday_Sep_15_2023	1	227
Thursday_Sep_14_2023	0	249
Wednesday_Sep_13_2023	0	251
Tuesday_Sep_12_2023	0	188
Monday_Sep_11_2023	0	7
Sunday_Sep_10_2023	0	17
Saturday_Sep_9_2023	0	245
Friday_Sep_8_2023	0	277
Thursday_Sep_7_2023	1	301
Wednesday_Sep_6_2023	1	227
Tuesday_Sep_5_2023	1	19
Monday_Sep_4_2023	0	5
Sunday_Sep_3_2023	0	16
Saturday_Sep_2_2023	0	245
Friday_Sep_1_2023	1	277
Thursday_Aug_31_2023	1	262
Wednesday_Aug_30_2023	1	291
Tuesday_Aug_29_2023	1	223
Monday_Aug_28_2023	0	9
Sunday_Aug_27_2023	0	21
Saturday_Aug_26_2023	0	253
Friday_Aug_25_2023	0	286
Thursday_Aug_24_2023	0	281
Wednesday_Aug_23_2023	1	261
Tuesday_Aug_22_2023	1	245

- ❖ Too little or too many articles
- ❖ Not finding the right solicitations
- ❖ Adding/removing geographic regions
- ❖ New email POC(s)
- ❖ Profile not updated within 2 years
- ❖ Profile has too few:
  - Key words
  - NAICS codes
  - FSC/PSC

*Have you recently reviewed your search profile? If not, have Alaska APEX email it to you.*

```
option webmail
option transport=email coleykell@gmail.com
restrict sec:bt,febiz,dla,small,bid
restrict cat:v,bl
restrict statelal or statelak or statelaz or statelan or statelca or statelco
or statelhi or statelid or statelil or statelia or statelks or statelky
or statelna or statelnm or statelns or statelno or statelnt or statelne
or statelnv or statelnm or statelnd or statelok or statelor or state!sd
or stateltn or stateltx or statelut or statelwa or statelwi or statelwy
select (moving or move? or mover?)
select (office or offices)<2u>(moving or move? or mover?)
select (pack? or packing?)
select cargo
select commercial<2u>(move? or mover? or moving?)
select freight
select logistic?
select naics1484110 or freight<1u>truck*
select naics1484121 or freight<1u>truck*
select naics1484210 or (household or office?)<2u>moving*
select naics1484220 or freight<1u>truck*
select naics1484230 or freight<1u>truck*
select residential<2u>(move? or mover? or moving?)
select transport*
select truck*
```



Where Government Contracting Starts

## Searching in SAM

Home Search Data Bank Data Services Help

Search All Words e.g. 1606N020Q02

Select Domain  
All Domains

Filter By

Keyword Search  
For more information on how to use our keyword search, visit our help guide

Simple Search Search Editor

Any Words

All Words

Exact Phrase

e.g. 1606N020Q02

Select Criteria  
Choose your filters and run your report to begin.

Going to live demo...



## Searching in FPDS

---



# Federal Procurement Data System

[https://www.fpds.gov/fpdsng\\_cms/index.php/en/](https://www.fpds.gov/fpdsng_cms/index.php/en/)

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» [Home](#)
» [Newsroom](#)
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» [Status](#)
» [Worksite](#)
» [Archives](#)
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Login - MFA

Log In


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## ezSearch

541330

ezSearch contains procurement data as well as additional NASA data (for example, financial assistance actions).


*Looking for PSC codes live demo...*



## Summary

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- ❖ It takes a lot of time and effort to search solicitation posting sites daily – use BidMatch!
- ❖ BidMatch search results pull from federal, state & local procurement sites
- ❖ BidMatch is easy to start and update – just work with Alaska APEX staff
- ❖ The Alaska APEX Accelerator will inactivate BidMatch profiles that have not been accessed or updated
- ❖ Review & modify your BidMatch search profile on an annual basis to make sure it is performing as needed
- ❖ Found a solicitation that wasn't in a BidMatch list? Let PTAC know so that we can review your profile to see why it was missed.
- ❖ Take the time to build a good search criteria list – you will use it over and over again
- ❖ Not all government purchasing starts with a published solicitation/bid package!
  - Non-competitive 8(a) solicitations
  - GSA eBuy & MAS schedule awards
  - Direct request from buyers to provide a quote (“closed bid list”)
  - Delivery orders under an existing IDIQ contract award
- ❖ Don't wait for opportunities to be published – build direct relationships with agencies and prime contractors!
- ❖ Research the agency – where is the procurement office for your products and/or services?





## Questions?

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To request assistance, sign up here: <https://akptac.ecenterdirect.com/signup>



How can the Alaska APEX help you?