

Where Government Contracting Starts



Business Insurance Market Update

Insurance Industry Changes 2024

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Presented by







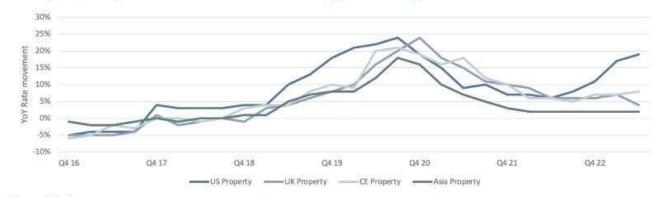
Increased Premium Costs



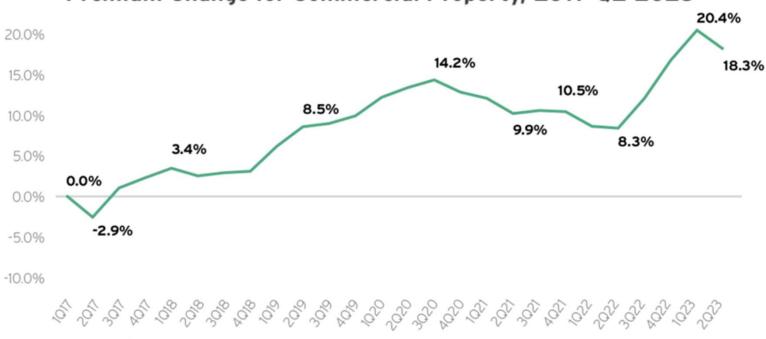
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Restricted Underwriting

US property rates have hardened significantly in the last 12 months



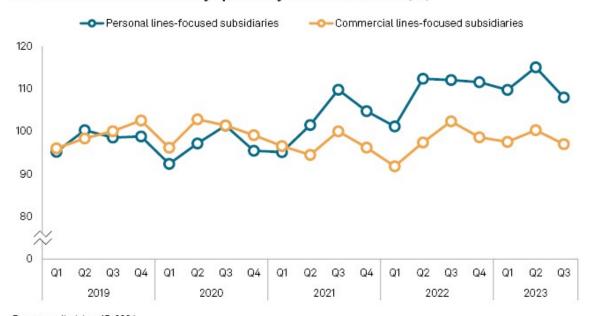
Source: Marsh



Premium Change for Commercial Property, 2017-Q2 2023

Source: The Council of Insurance Agents & Brokers

US P&C insurance industry quarterly combined ratio (%)



Data compiled Jan. 15, 2024.

P&C = property and casualty.

Personal lines-focused subsidiaries have at least 70% of their direct premium written within private auto, homeowners or farmowners lines of business in each respective year.

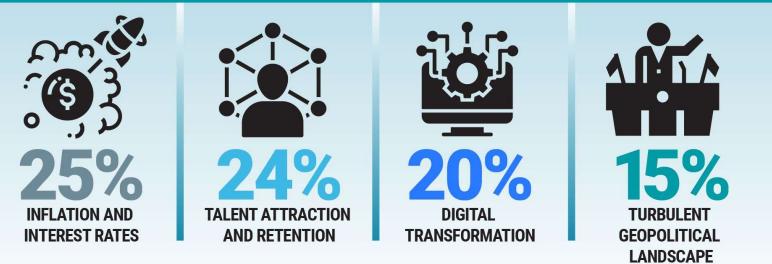
Commercial lines-focused subsidiaries have at least 70% of their direct premium written within business lines not considered personal insurance during each respective year.

Data reflects the aggregation of all individual property and casualty filers that submit regulatory statements to the National Association of Insurance Commissioners (NAIC).

Based on information contained within the Statement of Income of the quarterly NAIC statutory property and casualty statement filings. US filers only. May include business written outside of the US if reported on NAIC statements. Source: S&P Global Market Intelligence.

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BIGGEST CHALLENGES FOR INSURERS IN 2024



Source: WTW: https://www.wtwco.com/en-gb/news/2023/11/insurers-predict-interest-rates-bridging-the-talent-gap-and-digital-transformation

Estimated Insured Property Losses, U.S. Natural Catastrophes, 2013-2022 (1) (\$ billions)

Year	In dollars when occurred	In 2022 dollars (2)
2013	\$24.1	\$31.0
2014	23.2	29.2
2015	22.9	28.8
2016	31.6	39.3
2017	130.9	158.7
2018	60.4	71.6
2019	38.8	45.2
2020	81.0	93.3
2021	93.3	102.7
2022	98.8	99.9

The Hard Market in Alaska

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Commercial Property Commercial Auto Excess Liability (Transportation)



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- 10. Risk is subject to diagnosis and treatment

Send requests for the "Top 10 methods for identifying risk" to chris@businessinsuranceassociates.com





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Where Government Contracting Starts

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Program Introduction

Now Alaska APEX Accelerator!

- Formerly Procurement Technical Assistance Center (PTAC)
- Free assistance with all aspects of government contracting, from cradle to grave (start to finish) for federal, state and local purchasing activity
- Free one-on-one appointments
- Free workshops (Special events and extended training session may have registration fees)
- The Alaska APEX is one of 94+ other PTACs across the US, Puerto Rico, & Guam

https://apexalaska.org/ https://www.aptac-us.org/ https://www.apexaccelerators.us/#/

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The Alaska APEX is a program of the UAA Business Enterprise Institute (BEI) and funded in part through a cooperative agreement with the Department of Defense Office of Small Business Programs



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Questions?

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To request assistance, sign up here: <u>https://akptac.ecenterdirect.com/signup</u>



How can the Alaska APEX help you?