

Conducting Targeted Market Research for Federal Contracting Opportunities

Applying the right search criteria to obtain
critical contract data

Jody King, Assistant Director, Alaska APEX Accelerator

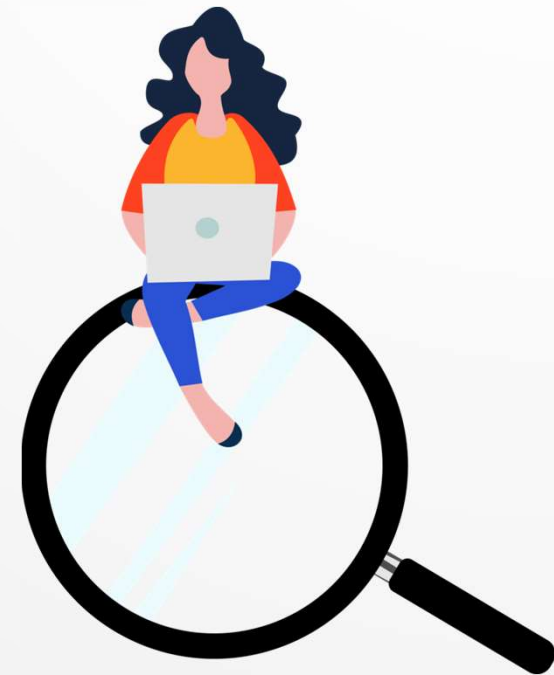
December 17, 2024

❖ Conducting Market Research

- What information do you want to find? (Be specific!)
- Who is publishing the information?
 - How is it defined?
 - Numerical industry codes
 - Description keywords
 - Is this new, old, or repeated?

❖ Where do you look?

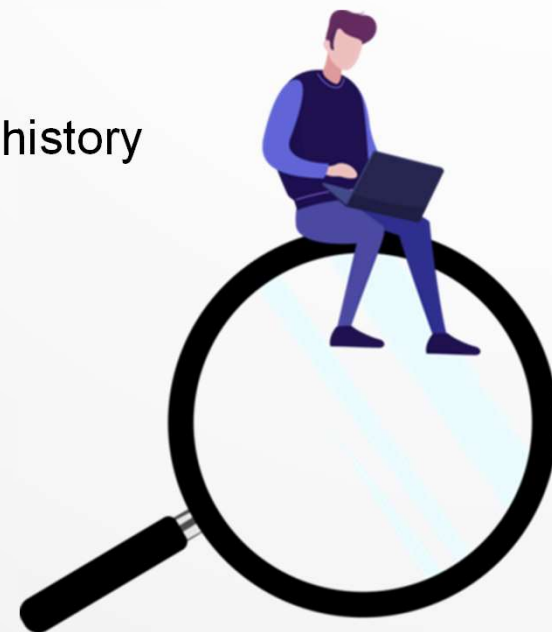
- Current – is there recent activity
- Past – old awards; looking at historical data
- Future – on an agency radar but specifics unknown
- Still to come – R&D, innovation processes being sought



❖ What are you going to do with this information?

- Make a “Go / No Go” decision on a current solicitation
- Use the data to determine market diversification
- Decide to partner with another company
- Use pricing data towards new activity
- Reach out to an agency now that you know their spending history

Once you've conducted market research, you should *analyze the data to identify patterns and trends*, understand your target audience's needs and preferences, *assess the competitive landscape*, *refine your product or service offering*, develop targeted marketing strategies, and ultimately *use these insights to make informed business decisions* to improve your product, pricing, and overall market positioning.





Defining the target

What data do you want to find?

What information do you need?

Defining your target

❖ What information is needed?

- Solicitation history
- Incumbent
- Spending history
- Contracting officer contact information
- Agency spending history
- Agency spending forecast
- Potential primes and/or subs
- Agency information
- What is your market – who are the competitors



Target Points:

Search Goal (*why*)

Search Terms (*what & how*)

Database (*where*)

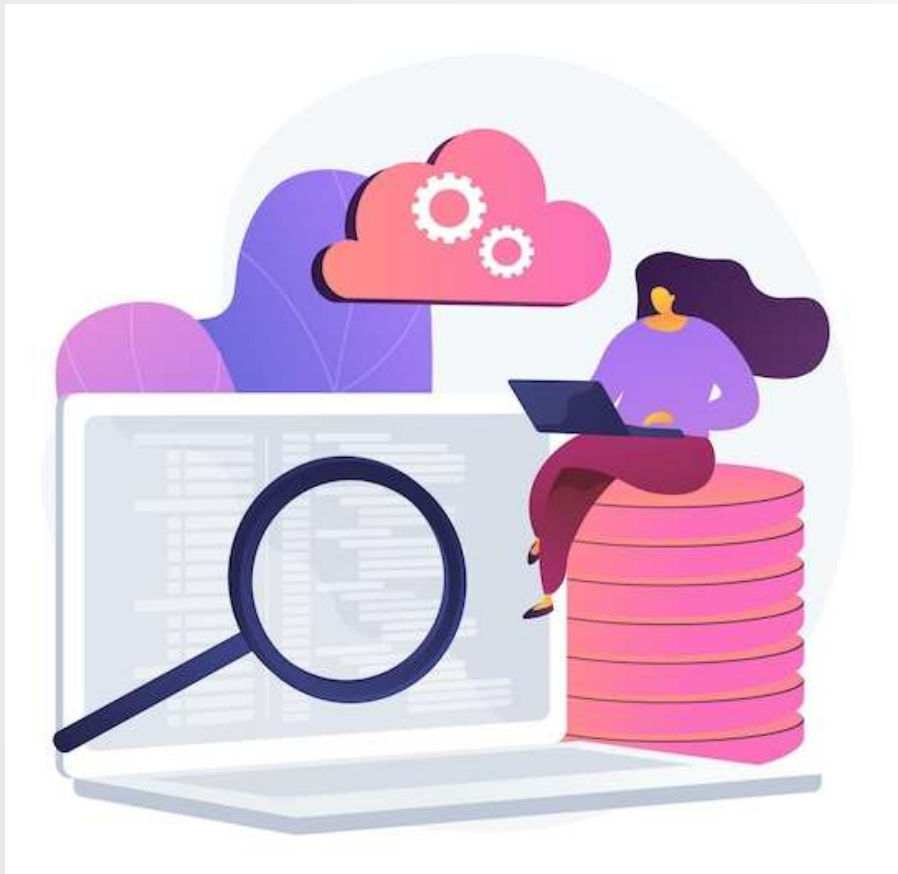
How is the Data Defined?

- Keywords – how is the buying activity described?
- NAICS Codes <https://www.census.gov/eos/www/naics/>
- Product & Service Codes (PSC)
<https://www.acquisition.gov/psc-manual>
<https://psctool.us/home>



How to guide: (https://www.acq.osd.mil/asda/dpc/ce/p2p/docs/transparency/PSC_Quick_Guide_v4.pdf)
https://www.fpds.gov/fpdsng_cms/index.php/en/

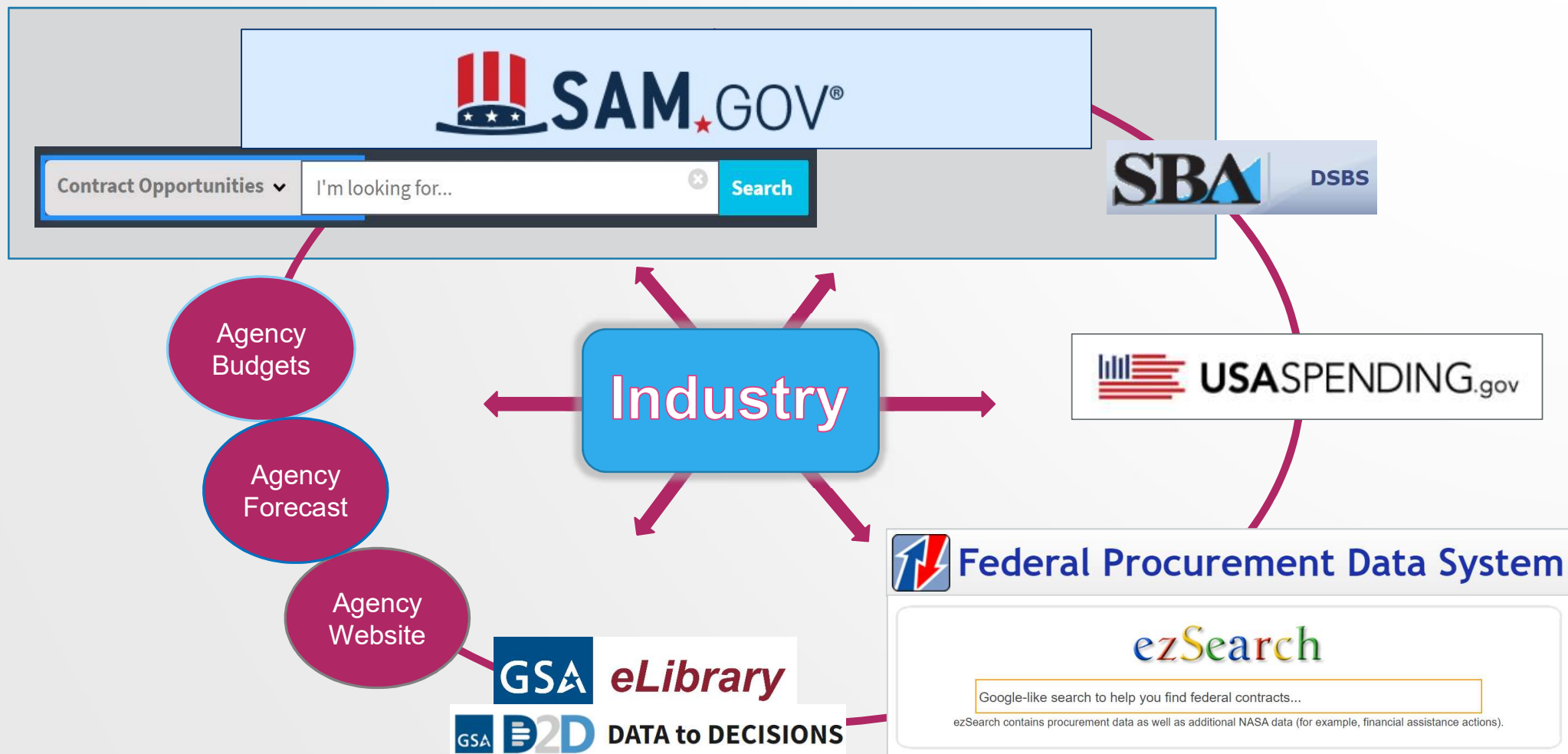
- Federal Supply Groups (FSG)
<http://support.outreachsystems.com/resources/tables/pscs/>
- Unique Entity Identifier (UEI) numbers of previous contract holders
<https://sam.gov/content/home>
- DoDAAC – Department of Defense Activity Address Code
<https://www.dla.mil/Defense-Data-Standards/Committees/DODAAD/>



Beginning the Search

Which database to use?

Research Databases



Using Data Search Websites



<https://sam.gov/content/home>



https://dsbs.sba.gov/search/dsp_dsbs.cfm



<https://www.usaspending.gov/>



https://www.fpds.gov/fpdsng_cms/index.php/en/



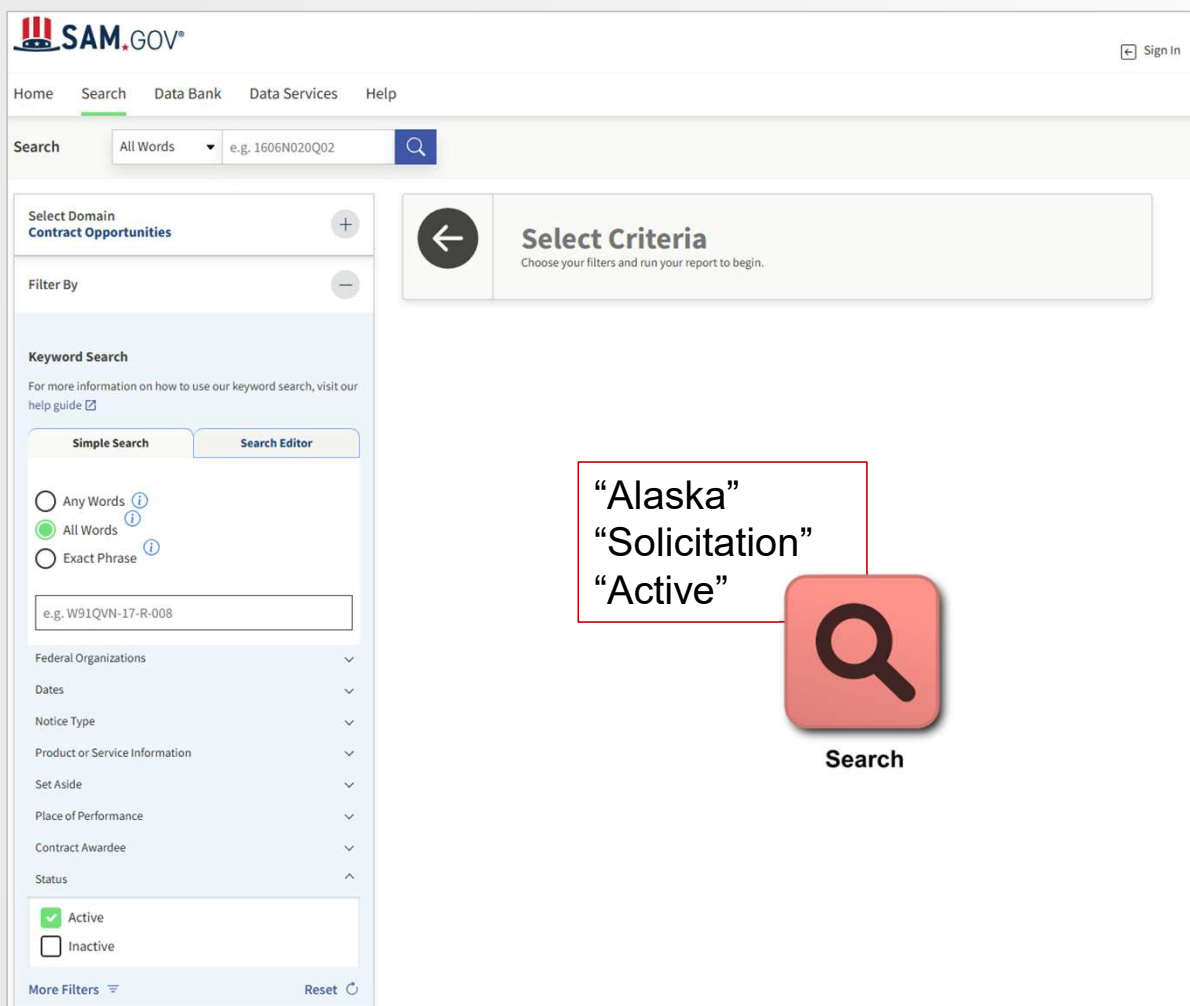
<https://www.gsaelibrary.gsa.gov/ElibMain/home.do>





Conducting Research

How to use the various
search criteria



SAM.GOV Sign In

Home Search Data Bank Data Services Help

Search All Words e.g. 1606N020Q02

Select Domain
Contract Opportunities

Filter By

Keyword Search
For more information on how to use our keyword search, visit our help guide

Simple Search Search Editor

☐ Any Words
☒ All Words
☐ Exact Phrase

e.g. W91QVN-17-R-008

Federal Organizations
Dates
Notice Type
Product or Service Information
Set Aside
Place of Performance
Contract Awardee
Status

☒ Active
☐ Inactive

More Filters Reset

Select Criteria
Choose your filters and run your report to begin.

**“Alaska”
“Solicitation”
“Active”**

Search

Possible Search Filters:

- Keywords
- Federal organizations
- Dates
- Notice Types
- Product or Service Information
 - NAICS
 - PSC
- Set Aside
- Place of Performance
- Contract Award Details
- Status
 - Active
 - Inactive
- Contract Office Details





Where Government Contracting Starts

And then to...

Sign In

Home Search Data Bank Data Services Help

Search

All Words e.g. 1606N020Q02

Select Domain
Contract Opportunities

Filter By

Keyword Search

For more information on how to use our keyword search, visit our help guide

Simple Search

Search Editor

☐ Any Words

☒ All Words

☐ Exact Phrase

e.g. W91QVN-17-R-008

Federal Organizations

Dates

Showing 1 - 11 of 11 results

Sort by

Updated Date

Contract Opportunities

Blair Lake Winter Trail Dozer Rental

Notice ID: FA500425R0002

UPDATED

All question shall be submitted No Later Than 2:00 P.M. local standard time (AKST) 12 November 2024.

Heav

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Department/Ind.Agency

Subtier

Office

DEPT OF DEFENSE

DEPT OF THE AIR FORCE

FA5004 354 CONS PK

Contract Opportunities

Water Treatment and Humidifier Upgrade Project at FAA's Anchorage Air Route Traffic Control Center (ARTCC) in Anchorage, Alaska

Notice ID: 697DCK-25-R-00028

The Federal Aviation Administration (FAA) is seeking qualified and capable contractors to submit offers for a water treatment & humidifier upgr

...

Department/Ind.Agency

Subtier

Office

TRANSPORTATION, DEPARTMENT OF

FEDERAL AVIATION ADMINISTRATION

FAA NORTHWEST MOUNTAIN REGION

Contract Opportunities

Current Date Offers Due

November 19, 2024 at 02:00 PM AKST

Notice Type

Updated Solicitation

Updated Date

Nov 6, 2024 (1)

Published Date

Nov 6, 2024

Contract Opportunities

Current Date Offers Due

December 03, 2024 at 05:00 PM AKST

Notice Type

Updated Solicitation

Updated Date

Oct 31, 2024 (1)

Published Date

Oct 31, 2024

Link the data with databases:

```
graph TD; SAMgov[SAM.gov] --> FPDSgov[FPDS.gov]; FPDSgov --> USASpending[USASpending ($$)]; USASpending --> AgencyWebsites[Agency Websites]; AgencyWebsites --> AgencyBudgetSites[Agency Budget Sites]; AgencyBudgetSites --> SAMDSBS[SAM/DSBS]; SAMDSBS --> CompetitorWebsites[Competitor Websites];
```



Where Government Contracting Starts

Tying the Data Together



Re-Opening of Road Construction MATOC for Alaska

- Contract Opportunity
- General Information
- Classification
- Description
- Attachments/Links
- Contact Information
- History
- Award Notices

ACTIVE

Notice ID
1240BJ24R0001

Related Notice
1240BJ24R0001

Department/Ind. Agency
AGRICULTURE, DEPARTMENT OF
Sub-tier
FOREST SERVICE
Office
Alaska Regional Office, R10

Contact Information

Contracting Office Address

R10 ALASKA REGIONAL OFFICE PO BOX 21628
JUNEAU , AK 99802
USA

Primary Point of Contact

Janet Paul
✉ janet.paul@usda.gov
☎ 541.750.7120
📠 866.230.8120

General Information

[View Changes](#)

Contract Opportunity Type: Solicitation (Updated)
■ Updated Published Date: Feb 22, 2024 08:01 am AKST
Original Published Date: Jan 18, 2024 10:03 am AKST
Updated Date Offers Due: Feb 28, 2024 04:00 pm AKST
Original Date Offers Due: Feb 21, 2024 04:00 pm AKST
Inactive Policy: Manual
Updated Inactive Date: Dec 31, 2024
Original Inactive Date: Dec 31, 2024
Initiative:

- None

Important data:

- 1240BJ
- Forest Service
- 237310
- Z2LB
- MATOC - Task Order Contract
- PoP: Alaska

Classification

Original Set Aside: Total Small Business Set-Aside (FAR 19.5)
Product Service Code: Z2LB REPAIR OR ALTERATION OF HIGHWAYS/ROADS/STREETS/BRIDGES/RAILWAYS
NAICS Code:

- 237310 - Highway, Street, and Bridge Construction

Place of Performance:
Anchorage , AK
USA

Description

[View Changes](#)

2/22/24: Posting of Amendment #2. See four (4) new documents attached: SF30 with Q&A received to date; Revised Schedule of Items for submittal purposes; USFS Trail Specifications; and Selected Trail Construction Drawings.

2/16/24: Posting of Amendment #1.

1/18/24: Posting of full RFP Solicitation packet.

<https://sam.gov/opp/36acf64044e94729a8af2fe7627f4316/view>

How to Search FPDS.gov

Searching FPDS.gov

1. Make sure to download the ezSearch FAQ sheet from the home page
2. Start with a single search term and then build your filter layers
3. Start with NAICS
4. Sort "Descending" by "Date Signed" to get newest items on top
5. Click "Advanced Search" to add new filter layers
 - Place of Performance – State Name
 - PSC Code
 - Contracting Agency Name
 - Department full name
 - Modification Number "0"
 - Date Signed range
 - Award Type
6. If you get "no results" click the "x" next to last filter added to move back a layer.
7. Click on hyperlink items (in blue/purple) to use as a search filter
8. Don't be afraid to make errors!



Federal Procurement Data System

Home | Newsroom | Reports | Status | Worksite | Archives | Training | Help

Login - MFA

Log In

- » Security and Privacy
- » Login.gov FAQ
- » Contact Help Desk
- » You must click [here](#) for very Important D&B Information

FAQs

- » FPDS FAQ
- » **ezSearch FAQ**
- » ATOM Feed FAQ

Links

- » Recovery.Gov

ezSearch

Google-like search to help you find federal contracts...

ezSearch contains procurement data as well as additional NASA data (for example, financial assistance actions).

The National Interest Action data element on the FPDS application has been disabled as of January 27, 2024

The National Interest Action (NIA) data element has been decommissioned and will not be collected on new Contract Action Reports (CAR) on or after January 27, 2024. The NIA data elements will continue to be available for correction of the existing CARs.

GSA SmartPay Reports

FAR 4.606(a)(2) requires the GSA Center for Charge Card Management (CCCM) to provide the Government purchase card data, at a minimum annually, and GSA will incorporate that data into FPDS for reports. Currently the Government purchase card data is not being reported into FPDS. Instead, the data is posted on the GSA SmartPay® website at the below URL. Please contact gsa_smartpay@gsa.gov with questions related to this FAR 4.606(a)(2) reporting requirement. The URL for the SmartPay reporting data is: <https://smartpay.gsa.gov/about/statistics/>

https://www.fpds.gov/fpdsng_cms/index.php/en/



Where Government Contracting Starts

FPDS.gov

Top 10: Department Full Name
> AGRICULTURE, DEPARTMENT OF (22)

Top 10: Full Legal Business Name
> ROCK-N-ROAD CONSTRUCTION INC. (7)
> GEO CONTRACTING, LLC (3)
> ISLAND ENTERPRISES, INC. (3)
> AK BUILT CONSTRUCTION & DESIGN LLC (1)
> COUTLEE, VENITA M. (1)
> HEATON, KYLE (1)
> BRICE CIVIL CONSTRUCTORS, INC. (1)
> KETCHIKAN READY-MIX & QUARRY, INC. (1)
> BW ENTERPRISES, LLC (1)
> DAVIDSON ROBERT (1)

List Of Contract Actions Matching Your Criteria Results 1 - 22 of 22 as of Nov 7, 2024 5:40:06 AM

Award ID (Mod#): 12048924F0087 (0) (View)	Award Type: DELIVERY ORDER
Legal Business Name: ROCK-N-ROAD CONSTRUCTION INC	Contracting Agency: FOREST SERVICE
Date Signed: August 15, 2024	Action Obligation: \$238,975
Referenced IDV: 1240BJ23D0012	Contracting Office: USDA FOREST SERVICE-SPOC NW
NAICS (Code): HIGHWAY, STREET, AND BRIDGE CONSTRUCTION (237310)	PSC (Code): REPAIR OR ALTERATION OF HIGHWAYS/ROADS/STREETS/BRIDGES/RAILWAYS (Z2LB)
Entity City: PETERSBURG	Unique Entity ID: LP4KLHJQHD94
Entity State: AK	Ultimate Parent Unique Entity ID: T6ARXLYAQN85
Entity ZIP: 998330000	Ultimate Parent Legal Business Name: ROCK-N-ROAD CONSTRUCTION INC.
Cage Code: 1SSX8	

Award ID (Mod#): 1240BJ24F0018 (0) (View)	Award Type: DELIVERY ORDER
Legal Business Name: ROCK-N-ROAD CONSTRUCTION INC	Contracting Agency: FOREST SERVICE
Date Signed: May 09, 2024	Action Obligation: \$314,670
Referenced IDV: 1240BJ23D0012	Contracting Office: USDA-FS, CSA NORTHWEST 7
NAICS (Code): HIGHWAY, STREET, AND BRIDGE CONSTRUCTION (237310)	PSC (Code): REPAIR OR ALTERATION OF HIGHWAYS/ROADS/STREETS/BRIDGES/RAILWAYS (Z2LB)
Entity City: PETERSBURG	Unique Entity ID: LP4KLHJQHD94
Entity State: AK	Ultimate Parent Unique Entity ID: T6ARXLYAQN85

Search Criteria ?

- To remove the criteria or a portion of the search criteria click the button next to each search level.
- X 237310
 - X Contracting Agency Name: "FOREST SERVICE"
 - X PoP State Name: "ALASKA"
 - X PSC: "Z2LB"
 - X Modification Number: "0"
 - X Award/IDV Type: "Delivery Order"

Sort By ?

This section allows the user to sort the existing list of contracts by various fields within the contract. For example you can sort the existing list of contracts by Date Signed or Contract Type. Click on the appropriate field to Sort By. Only one Sort can be conducted at a time.

- Sort Order: Descending v
- Relevance
 - Contract Type
 - Agency Code
 - Agency Full Name
 - Date Signed
 - Contracting Agency ID
 - Contracting Agency Name
 - Department Full Name



Contract Opportunity

General Information

Classification

Description

Attachments/Links

Contact Information

History

Award Notices

Sustainment, Restoration, Modernization (SRM) – Indefinite Delivery Contract, Various locations, Alaska

ACTIVE

Notice ID

W911KB-24-R-0011

Related Notice

W911KB24R0011

Department/Ind. Agency

DEPT OF DEFENSE

Sub-tier

DEPT OF THE ARMY

Major Command

USACE

Sub Command

POD

Office

W2SN ENDIST ALASKA

Follow

General Information

View Changes

Contract Opportunity Type: Solicitation (Updated)

Updated Published Date: Oct 03, 2024 04:19 pm AKDT

Original Published Date: May 22, 2024 04:26 pm AKDT

Updated Date Offers Due: Oct 07, 2024 02:00 pm AKDT

Original Date Offers Due: Jun 25, 2024 02:00 pm AKDT

Inactive Policy: Manual

Updated Inactive Date: Oct 07, 2025

Original Inactive Date: Jul 10, 2024

Classification

Original Set Aside: Total Small Business Set-Aside (FAR 19.5)

Product Service Code: Z2QA - REPAIR OR ALTERATION OF RESTORATION OF REAL PROPERTY (PUBLIC OR PRIVATE)

NAICS Code:

236220 - Commercial and Institutional Building Construction

Place of Performance:

Anchorage, AK

USA

Description

The contract(s) are for a broad range of Sustainment, Restoration, Modernization (SRM) and other small construction of various facilities and infrastructure on various military installations, as well as, at other locations in Alaska and Wake Island. The contracts will be a Multiple Award Task Order Contract (MATOC) and will list a variety of individual construction tasks. During the contract period, the U.S. Army Corps of Engineers (USACE) will identify the scope of work required to complete each specific job, negotiate a price and performance time for each job, and issue task orders to the MATOC contractor(s) to complete the work. The task orders may be horizontal construction, vertical construction, sustainment, renovation and modernization of real property, or a combination, and may be fully designed or Design-Build. The contractor will be required to furnish all materials, equipment, and personnel necessary to manage and accomplish the job. The task orders will include a variety of construction, infrastructure site improvements (such as fencing, roads, parking, airfield paving, and drainage), facility repairs, incidental environmental work (including Hazardous Materials (HazMat), soil, and asbestos testing, removal, disposal and containment), facility upgrades, and, system maintenance (such as Heat Ventilation Air-Conditioning (HVAC), plumbing, electrical, wastewater treatment systems, elevators, building envelope, fire protection, Anti-Terrorism Force Protection (AT/FP), demolition, electronic security systems), and may be fully designed (Design-Bid-Build) or Design-Build.

Important data:

- W911KB
- Dept of the Army / W2SN
- 236220
- Z2QA
- IDIQ - Task Order Contract
- PoP: Alaska



Where Government Contracting Starts

FPDS.gov

Top 10: Contracting Agency Name

>DEPT OF THE ARMY (48)

Top 10: Full Legal Business Name

>EKLUTNA CONSTRUCTION & MAINTENANCE, LLC (9)

>ANCOR INC. (8)

>ORION CONSTRUCTION, INC. (6)

>ASRC BUILDERS, LLC (5)

>SILVER MOUNTAIN CONSTRUCTION, LLC (4)

>WELDIN CONSTRUCTION, LLC (4)

>RED POINT CONSTRUCTION, LLC (4)

>TCC-NLC JV (3)

>HERITAGE HOMES, LLC (2)

>BRICE ENVIRONMENTAL SERVICES CORPORATION (2)

Top 10: Treasury Account Symbol

>212020 (13)

>963123 (5)

>212050 (3)

>212022 (1)

List Of Contract Actions Matching Your Criteria Results 1 - 30 of 48 as of Nov 7, 2024 5:10:38 AM

Award ID (Mod#):	W911KB24F0076 (0) (View)	Award Type:	DELIVERY ORDER
Legal Business Name:	ASRC BUILDERS, LLC	Contracting Agency:	DEPT OF THE ARMY
Date Signed:	June 13, 2024	Action Obligation:	\$3,778,850
Referenced IDV:	W911KB20D0006	Contracting Office:	W2SN ENDIST ALASKA
NAICS (Code):	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION (236220)	PSC (Code):	REPAIR OR ALTERATION OF RESTORATION OF REAL PROPERTY (PUBLIC OR PRIVATE) (Z2QA)
Entity City:	ANCHORAGE	Unique Entity ID:	RYT9C1TLQCM8
Entity State:	AK	Ultimate Parent Unique Entity ID:	CY16XXPHX213
Entity ZIP:	995035938	Ultimate Parent Legal Business Name:	ASRC BUILDERS LLC
Cage Code:	613S4		

Award ID (Mod#):	W911KB24F0065 (0) (View)	Award Type:	DELIVERY ORDER
Legal Business Name:	EKLUTNA CONSTRUCTION & MAINTENANCE, LLC	Contracting Agency:	DEPT OF THE ARMY
Date Signed:	April 25, 2024	Action Obligation:	\$485,712
Referenced IDV:	W911KB22D0021	Contracting Office:	W2SN ENDIST ALASKA
NAICS (Code):	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION (236220)	PSC (Code):	REPAIR OR ALTERATION OF RESTORATION OF REAL PROPERTY (PUBLIC OR PRIVATE) (Z2QA)
Entity City:	WASILLA	Unique Entity ID:	HDY4LEBKJ163
Entity State:	AK	Ultimate Parent Unique Entity ID:	HDY4LEBKJ163
Entity ZIP:	996547384	Ultimate Parent Legal Business Name:	EKLUTNA CONSTRUCTION & MAINTENANCE LLC
Cage Code:	7JQ61		

Search Criteria

To remove the criteria or a portion of the search criteria click the button next to each search level.

- X 236220
- X PoP State Name: "ALASKA"
- X Department Full Name: "DEPT OF DEFENSE"
- X Contracting Office Name: "W2SN ENDIST ALASKA"
- X Modification Number: "0"
- X PSC: "Z2QA"

Sort By

This section allows the user to sort the existing list of contracts by various fields within the contract. For example you can sort the existing list of contracts by Date Signed or Contract Type. Click on the appropriate field to Sort By. Only one Sort can be conducted at a time.

Sort Order: Descending v

- Relevance
- Contract Type
- Agency Code
- Agency Full Name
- Date Signed
- Contracting Agency ID
- Contracting Agency Name
- Department Full Name
- Action Obligation (\$)



Where Government Contracting Starts

GSA MAS Awards

Federal Procurement Data System

Top 10: Department Full Name

[TRANSPORTATION DEPARTMENT OF \(5\)](#)
[HOMELAND SECURITY DEPARTMENT OF \(1\)](#)
[INTERIOR DEPARTMENT OF THE \(1\)](#)

Top 10: Contracting Agency Name

[FEDERAL HIGHWAY ADMINISTRATION \(5\)](#)
[NATIONAL PARK SERVICE \(1\)](#)
[U.S. COAST GUARD \(1\)](#)

Top 10: Treasury Account Symbol

[700613 \(1\)](#)
[141039 \(1\)](#)

List Of Contract Actions Matching Your Criteria		Results 1 - 7 of 7 as of Dec 13, 2022 5:54:59 AM	
Award ID (Mod#):	140P2018F0190 (0) (View)	Award Type:	DELIVERY ORDER
Legal Business Name:	BRATSLAVSKY CONSULTING ENGINEERS, INC.	Contracting Agency:	NATIONAL PARK SERVICE
Date Signed:	June 29, 2018	Action Obligation:	\$253,304
Referenced IDV:	GS00F071CA	Contracting Office:	DSC CONTRACTING SERVICES DIVISION
NAICS (Code):	ENGINEERING SERVICES (541330)	PSC (Code):	INSPECTION- CONSTRUCTION AND BUILDING MATERIALS (H356)
Entity City:	ANCHORAGE	Unique Entity ID:	VNYCX36AJ4M7
Entity State:	AK	Ultimate Parent Unique Entity ID:	VNYCX36AJ4M7
Entity ZIP:	995032575	Ultimate Parent Legal Business Name:	BRATSLAVSKY CONSULTING ENGINEERS INC.
Cage Code:	1M6L4		
Award ID (Mod#):	70Z05018FPKD00100 (0) (View)	Award Type:	DELIVERY ORDER
Legal Business Name:	BRATSLAVSKY CONSULTING ENGINEERS, INC.	Contracting Agency:	U.S. COAST GUARD
Date Signed:	December 06, 2017	Action Obligation:	\$164,877
Referenced IDV:	GS00F071CA	Contracting Office:	CEU JUNEAU(00087)
NAICS (Code):	ENGINEERING SERVICES (541330)	PSC (Code):	INSPECTION- CONSTRUCTION AND BUILDING MATERIALS (H356)
Entity City:	ANCHORAGE	Unique Entity ID:	VNYCX36AJ4M7
Entity State:	AK	Ultimate Parent Unique Entity ID:	VNYCX36AJ4M7
Entity ZIP:	995032575	Ultimate Parent Legal Business Name:	BRATSLAVSKY CONSULTING ENGINEERS INC.
Cage Code:	1M6L4		

Search Criteria ?

To remove the criteria or a portion of the search criteria click the button next to each search level.

X

 541330

X

 PSC: "H356"

X

 PoP State Name: "ALASKA"

X

 Modification Number: "0"

Sort By ?

This section allows the user to sort the existing list of contracts by various fields within the contract. For example you can sort the existing list of contracts by Date Signed or Contract Type. Click on the appropriate field to Sort By. Only one Sort can be conducted at a time.

Sort Order:

Descending

[Relevance](#)

[Contract Type](#)

[Agency Code](#)

[Agency Full Name](#)

[Date Signed](#)

[Contracting Agency ID](#)

[Contracting Agency Name](#)

[Department Full Name](#)

[Action Obligation \(\\$\)](#)





Where Government Contracting Starts

Tying the Data Together



GSA Federal Acquisition Service



Welcome! GSA eLibrary is your one source for the latest GSA contract award information. GSA offers unparalleled acquisition solutions to meet today's acquisition challenges. GSA's key goal is to deliver excellent acquisition services that provide best value, in terms of cost, quality and service, for federal agencies and taxpayers.

GSA offers a wide range of acquisition services and solutions utilizing a variety of tools, contract vehicles, and services to meet the customer's specific needs including Multiple Award Schedules, Governmentwide Acquisition Contracts, Technology Contracts, and Assisted Acquisition Services. For more information on what GSA has to offer, visit GSA.gov.

	Search	<input type="text" value="gs00f071ca"/>	in <input type="text" value="all the words"/>	<input type="button" value="Search"/>
enter Keywords, Contract Number, Contractor/Mfr Name, Schedule/SIN/GWAC Number, NAICS				
Contractor Directory (a-z)		Total Solution Search		

Category Guide	
Facilities	Furniture & Furnishings
Human Capital	Industrial Products and Services
Information Technology	Miscellaneous
Office Management	Professional Services
Scientific Management and Solutions	Security and Protection
Transportation and Logistics Services	Travel

Search Results Summary
Search Criteria: **gs00f071ca**

Contractor/Manufacturer matches	
Source	Description
MAS	Multiple Award Schedule - Available offerings include commercial goods and services organized by 12 Large Categories, corresponding Subcategories, and SINs. Contractors BRATSLAVSKY CONSULTING ENGINEERS, INC. [GS-00F-071CA]

<https://www.gsaelibrary.gsa.gov/ElibMain/home.do>



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Search

enter **Keywords, Contract Number, Contractor/Mfr Name, Schedule/SIN/GWAC Number, NAICS**

▶ Contractor Directory (a-z)

▶ Total Solution Search

Category Guide

- | | |
|---|------------------------------------|
| ▶ Facilities | ▶ Furniture & Furnishings |
| ▶ Human Capital | ▶ Industrial Products and Services |
| ▶ Information Technology | ▶ Miscellaneous |
| ▶ Office Management | ▶ Professional Services |
| ▶ Scientific Management and Solutions | ▶ Security and Protection |
| ▶ Transportation and Logistics Services | ▶ Travel |

News...

Use your Unique Entity ID (SAM)

As of **April 4, 2022**, the government is no longer using the Data Universal Numbering System (DUNS) number as the authoritative Unique Entity Identifier and has transitioned to the new Unique Entity ID (SAM) generated at SAM.gov. Click [here](#) for more information on the government transition to Unique Entity ID (SAM).

Get Quotes

GSA eBuy is an easy-to-use electronic Request for Quotation (RFQ) system designed to facilitate the request for submission of quotations.



With eBuy, getting quotes is just a click away!

[go to eBuy >>](#)

Additional Information

Customers

- Connect With Your Customer Service Director
- Training Opportunities
- FPDS-NG
- EPLS
- GSA Strategic Sourcing BPAs
- Acquisition Gateway

Contractors

- FedBizOps
- Schedules Sales Query
- Vendor Support (VSC)

Quick Search

Go to

Schedule Contracts

GSA schedule contracts offer direct delivery of millions of state-of-the-art, high-quality commercial supplies and services at volume discount pricing!

- ▶ View schedule contracts
- ▶ GSA schedules info
- ▶ VA schedules info
- ▶ MAS Available Offerings
- ▶ MAS Clause Applicability Matrix

Technology Contracts

GSA technology contracts cover the whole spectrum of IT solutions, from network services and information assurance to telecommunications and purchase of hardware and software.

- ▶ View technology contracts
- ▶ GSA technology contracts info

State and Local Governments

Cooperative Purchasing

Purchase IT products, services, and support equipment from Federal Supply Schedules.

- ▶ View participating vendors
- ▶ Cooperative Purchase FAQ

Disaster Purchasing

Purchase products and services to facilitate recovery from a major disaster.

- ▶ View participating vendors
- ▶ Disaster Purchasing FAQ

<https://www.gsaelibrary.gsa.gov/ElibMain/home.do>

GSA Acquisition Gateway D2D Tools

NEW Sign-On process begins November 18, 2024. Find out what this means for you. [Learn More](#)



Keyword(s)

[Government-wide Initiatives](#) [Tools & Resources](#) [Training](#) [External Resources](#)

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D2D tools

Share

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- Data & Dashboards +

Find your Spend!

Category of Spend Guidance
[10 Government-wide Category Management Program](#)

- About +
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 - [Category Spend Guidance](#)
 - Steps to (SPBA)
 - Market Research Tool
 - CM Quick Decisions Dashboard
 - Acquisition Analytics Dashboard
 - GWAC Prices Paid
 - Employee Service Fee Estimator
 - City Pair Finder
 - Small Business Dashboard
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 - Solutions Finder Tool
 - Contract Inventory Tool
- Data & Dashboards +



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An official website of the U.S. General Services Administration

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<https://acquisitiongateway.gov/category-management/resources/4155>

Searching USASpending.gov

1. Click on the “Start Searching Awards”
2. Use the various filters to pull information
 - Fiscal year(s) selection
 - Select location (county, state, city)
3. Review data
4. Download if desired

Benefits of using USASpending.gov

- ❖ USASpending.gov is a good database for following the flow of money from federal through to State recipients.
- ❖ Allows you to sort award types: contracts, contract IDVs, grants, loans, direct payments, or other payments.
- ❖ Beneficial for gather grant data. You can see where various state programs have received federal funds.
- ❖ The information is pulled from FPDS.gov. It is easier to gather contract data from the source.

An official website of the United States government [Here's how you know](#)

USASPENDING.gov Search Award Data Explore the Data Download the Data Find Resources

Explore government spending over time

[Start Searching Awards](#) [Learn About USAspending.gov](#)

USAspending is the official open data source of federal spending information, including information about federal awards such as contracts, grants, and loans.

[Pause text animation](#)

<https://www.usaspending.gov/>



Where Government Contracting Starts

USASpending.gov

Advanced Search Filter by: Prime Awards and Transactions Share Download

Filters

Learn which data elements are associated with certain search filters

Submit

Reset filters

Keyword

Time Period

Custom dates Fiscal years

FY 2025 FY 2024 FY 2023 FY 2022

FY 2021 FY 2020 FY 2019 FY 2018

FY 2017 FY 2016 FY 2015 FY 2014

FY 2013 FY 2012 FY 2011 FY 2010

FY 2009 FY 2008

Show New Awards Only

Award Type

Agency

2 Active Filters:

TIME PERIOD PLACE OF PERFORMANCE

FY 2024 STATE | Alaska

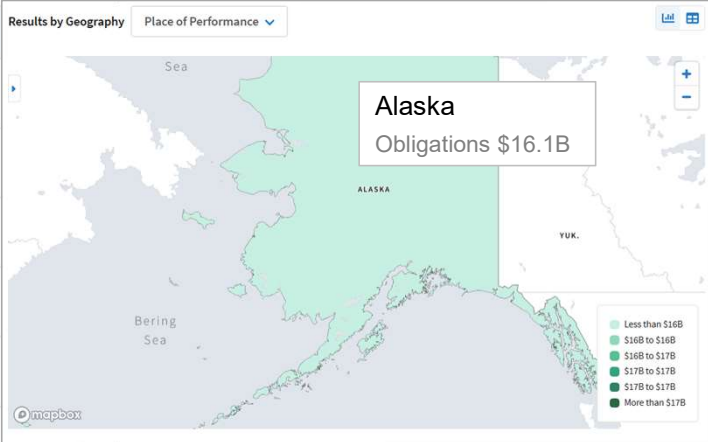
Learn how active filters work

Prime Award Results

Contracts 12,443 Contract IDVs 0 Grants 6,723 Direct Payments 6,436 Loans 825 Other 577

Prime Award ID	Recipient Name	Obligations
SP060007C8263	DOYON UTILITIES, LLC	\$774,072,299.35
SP060007C8262	DOYON UTILITIES, LLC	\$467,221,236.75
FA521514C7007	ARCTEC ALASKA JV	\$356,315,029.65
W911KB22C0012	KIEWIT INFRASTRUCTURE WEST CO.	\$328,945,970.43
69056723C000008	GRANITE CONSTRUCTION COMPANY	\$208,328,024.35
SP060007C8261	DOYON UTILITIES, LLC	\$192,339,301.44
W911KB22C0021	BRICE TURNAGAIN JV LLC	\$177,172,806.00

Time Period: FY24
Location:
United States
Alaska




Searching the Dynamic Small Business Search (DSBS)

1. Select a State or select several states by holding down the Ctrl key (on keyboard) while selecting states.
2. Use the various filters to preselect types of businesses
 - Government Certifications
 - Ownership and Self-Certifications
 - Specific Nature of Business (NAICS or keywords)
 - Search for specific entity by CAGE code or UEI number
3. Review data & download if desired

Benefits of using DSBS

- ❖ Results pulled from SAM are all small businesses.
- ❖ You can use this site for industry data for direct marketing purposes or for looking for teaming partners.
- ❖ You can also look at individual profiles for past performance information.



DSBS

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[DSBS](#)
[Quick Market Search](#)
[TM OnLine](#)

Ready

Welcome to the Dynamic Small Business Search

Notifications

Interested in doing business with the federal government as a disaster response contractor? Click here: [Disaster Response Registry | Acquisition.GOV](#)

Interested in assisting the Federal Emergency Management Agency (FEMA) response to disasters? Click here: [Doing Business with FEMA | FEMA.gov](#)

Location of Profile

States:

(any state)

AL - Alabama
AK - Alaska
AA - American Atlantic (APO/FPO)
AE - American Europe (APO/FPO)
AP - American Pacific (APO/FPO)
AS - American Samoa
AZ - Arizona
AR - Arkansas
CA - California

[\(How to make multiple selections.\)](#)

Searching within a State:

(Requires exactly one state from the State list at left.)

☐ Congressional District

County:

Select 1 State, then press Lookup

Lookup

Area Code or Phone Number Initial Fragment

Metropolitan Statistical Area

SBA Servicing Office

Zip Code or Zip Code Initial Fragment

Government Certifications

8(a) Certified or 8(a) Joint Venture:

☐ Required (Active Certifications only)
☐ Required (Active Certifications and Previously Certified)
☐ Required (Previously Certified only)
☒ Not Required

HUBZone Certification:

☐ Required (Active Certifications only)
☐ Required (Active Certifications and Previously Certified)
☐ Required (Previously Certified only)
☒ Not Required

Veteran-Owned Small Business or Joint Venture:

☐ Required (Active Certifications only)
☒ Not Required

Women Owned Small Business:

☐ Required (Active Certifications only)
☐ Required (Active Certifications and Previously Certified)
☐ Required (Previously Certified only)
☒ Not Required

Economically Disadvantaged Women Owned Small Business:

☐ Required (Active Certifications only)
☐ Required (Active Certifications and Previously Certified)
☐ Required (Previously Certified only)
☒ Not Required

Service-Disabled Veteran-Owned Small Business or Joint Venture:

☐ Required (Active Certifications only)
☒ Not Required

https://dsbs.sba.gov/search/dsp_dsbs.cfm



SBA Search
Results

Skip Navigation > Accessibility Options >
[Mobile View](#) [Print](#) [Exit](#) [Help](#)
[DSBS](#) [Quick Market Search](#) [TM OnLine](#)

Ready

SBA Search Results

Table Listing, where

the firm is small in any of these NAICS codes: 541330;
the profile location is in: Alaska;
the profile's status is that of a standard DSBS search;
the profile's Zip Code begins with "995";

Data validation took 0.00 seconds. The count and search queries took 0.00 seconds and 1.15 seconds, respectively.

Displaying profiles 1 - 25 (of 397 profiles matching criteria):

View	Name of Firm	Contact	Address and City, State Zip	Capabilities Narrative	E-mail Address
1	BRATSLAVSKY CONSULTING ENGINEERS, INC.	FELIX BRATSLAVSKY	500 W 27TH AVENUE SUITE A ANCHORAGE, AK 99503-2575	Engineering, Architecture, Environmental, Project Management, Construction Management, Inspections, QA/QC, Owner Representation, Design of Facilities, Energy Efficient Design, Modernization, Energy Audits, Commissioning, LEED, Constructability Reviews, Peer Reviews, Cost Estimating, Capital Planning, Historic Preservation, CAD Design, Space Planning	felix@bce-ak.com
2	GEOCHEM, INC.	DAVID NEUBAUER	310 K ST STE 200 ANCHORAGE, AK 99501-2064	GeoCHEM, Inc. manufactures and distributes a diversified line of products for civil construction and land protection	david@geocheminc.com
3	CRW ENGINEERING GROUP, INC.	BRIAN LOONEY	3940 ARCTIC BLVD STE 300 ANCHORAGE, AK 99503-5789	CIVIL AND SANITARY ENGINEERING. SPECIALIZING IN COLD REGION APPLICATIONS FOR WATER TREATMENT, WASTEWATER TREATMENT, Utilities, TRANSPORTATION, ROADS AND DRAINAGE, SIGNALIZATION, Trails, Parks, Stadiums, WATER QUALITY, PERMITTING, and O & M MANUALS,	BLooney@crweng.com
4	ENVIRONMENTAL HEALTH SCIENCES-ALASKA INC	CALI STARIWAT	11901 BUSINESS BLVD STE 208 EAGLE RIVER, AK 99577-7701	EHS-Alaska, Inc. is an industrial hygiene, safety, environmental assessment, and design engineering firm. We provide specific expertise in the identification, assessment, control, and abatement of industrial and environmental hazards.	cswatowski@ehs-alaska.com
5	INUIT SERVICES, INC.	RICHARD FOSTER	3301 C ST STE 400 ANCHORAGE, AK 99503-3958	Inuit Services, Inc. has served both commercial and government customers with excellent performance in facilities operations and maintenance, base operating support services, logistics support services and administrative support services. Inuit offers government, environmental, and construction services; Information, environmental management; ground maintenance, and environmental remediation.	rfoster@beringstraits.com
6	BERING SEA ECCOTECH, LLC	LAURA HOEY	3601 C ST STE 1000-30 ANCHORAGE, AK 99503-5923	Environmental remediation, UXO and MEC support, range clearance, fiber optic systems design and installation, hydroblasting, steam cleaning, instrumented air training systems, electrical and communication systems design and installation.	laurah@tdxcorp.com
7	CHENEGA MANAGEMENT, LLC	STEVEN MOTYCKA	3000 C STREET SUITE 301 ANCHORAGE, AK 99503-3975	Chenega Management, LLC (Chenega) is an Alaskan Native Corporation (ANC) and a certified Small Disadvantaged Business (SDB) with significant experience executing security projects and providing nationwide services. Chenega is an Electronic Security Systems (ESS) integration company providing complex security solutions complete with design, build, and sustainment services to government customers. We specialize in enterprise integration, installation and maintenance and provide full lifecycle support on physical security information management (PSIM), video management systems (VMS), physical access control systems (PACS) and intrusion detection systems (IDS). Headquartered in the National Capital Region, our team is cleared to the highest	steven.motycka@chenega.com



Where Government Contracting Starts

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National Veterans and Military Families Appreciation Month

In honor of our Veterans and Military Families, USDA proudly celebrates their service and sacrifices.


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[Tackling Food and Nutrition Insecurity](#)

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<https://www.usda.gov/>

<https://www.usda.gov/our-agency/agencies>

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Agencies

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Agencies

- Agricultural Marketing Service (AMS)
- Agricultural Research Service (ARS)
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- Economic Research Service (ERS)
- Farm Service Agency (FSA)
- Food and Nutrition Service (FNS)
- Food Safety and Inspection Service (FSIS)
- Foreign Agricultural Service (FAS)
- Forest Service (FS)
- FPAC Business Center
- National Agricultural Statistics Service (NASS)
- National Institute of Food and

Agricultural Marketing Service (AMS)

AMS facilitates the strategic marketing of agricultural products in domestic and international markets while ensuring fair trading practices and promoting a competitive and efficient marketplace. AMS constantly works to develop new marketing services to increase customer satisfaction.

Agricultural Research Service (ARS)

ARS is USDA's principal in-house research agency. ARS leads America towards a better future through agricultural research and information.

Animal and Plant Health Inspection Service (APHIS)

APHIS provides leadership in ensuring the health and care of animals and plants. The agency improves agricultural productivity and competitiveness and contributes to the national economy and the public health.

Economic Research Service (ERS)

ERS is USDA's principal social science research agency. Each year, ERS communicates research results and socioeconomic indicators via briefings, analyses for policymakers and their staffs, market analysis updates, and major reports.

 Forest Service

[Caring For the Land and Serving People](#)

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Alaska's National Forests

Where nature, people, & tradition come together.

[Get Inspired!](#)



Photo courtesy of James Edward Mills

The Alaska region is home to two of the nation's largest national forests, the Chugach and Tongass, traditional homelands of Alaska Native peoples. The Alaska Region offers amazing diversity and a multitude of uses. Learn more about the region on our [Bureau website](#), in our bimonthly [Scout Journal News](#) and in our [Media Toolkit](#).

<https://www.fs.usda.gov/r10>



Procurement Forecast Websites

ACQUISITION.GOV

Home > Far Resources > Agency Recurring Procurement Forecasts

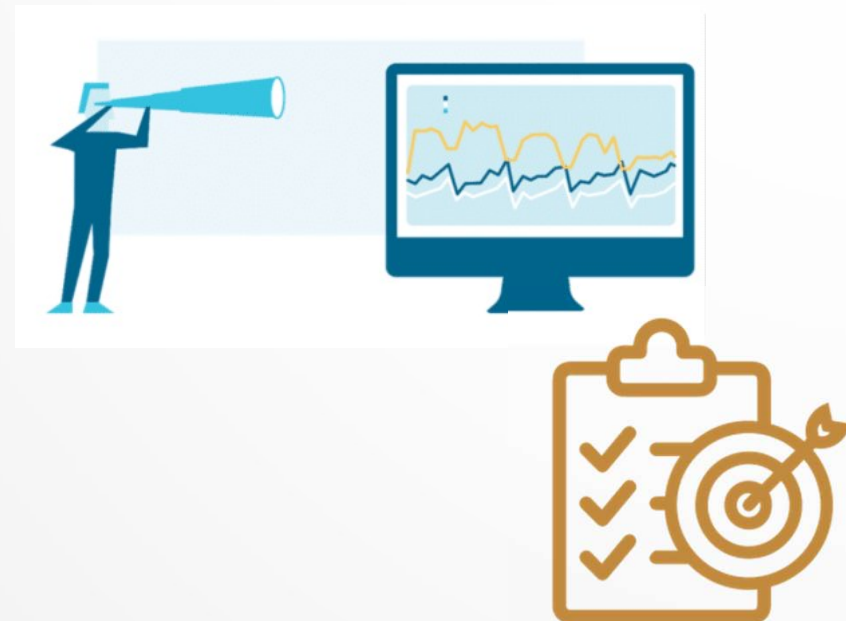
Agency Recurring Procurement Forecasts

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<https://www.acquisition.gov/procurement-forecasts>



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Procurement Forecast Websites



Forecast Opportunities

Last Updated: 10/24/2024

Home \ Search Opportunities

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Pre-decisional Acquisition Method

☐ Ability One / NIB / NISH ☐ Strategic Spend Under Management or USDA Vehicle ☐ GSA Schedule, FSS, or GWAC ☐ Small Business set-aside ☐ To Be Determined

Price Range

☐ \$25,000 or Less ☐ \$25,001 – \$250,000 ☐ \$250,001 – \$4,500,000 ☐ \$4,500,001 – \$7,500,000 ☐ Over \$7,500,000

Fiscal Year

Place of Performance (State)
Alaska X

[Apply Filters](#)

<https://forecast.edc.usda.gov/orders/ias/sba-opportunities/search-opportunities>

ID	Product/Service Description	NAICS	Organization	Price Range	Anticipated FY	Anticipated Qtr	Pre-Decisional Acquisition Method	Contract New Or Expiring	Expiration Number
19949	Task order for purchase on current contract number 70LGLV20DGLB00004 The Kinetic Group	115310	FS	\$25,000 or Less	FY25	Q4	TBD	New	
19579	Tongass - IRA TNF KMRD Margaret Creek AOPs	237310	FS	\$250,001 – \$4,500,000	FY25	Q1	Strategic Spend Under Management or USDA Vehicle	New	
19578	Chugach - Knowles head thinning 2025	115310	FS	\$25,001 – \$250,000	FY25	Q1	Strategic Spend Under Management or USDA Vehicle	New	
19577	Tongass - TNF Mechanical Maintenance	238220	FS	\$25,000 or Less	FY25	Q1	Strategic Spend Under Management or USDA Vehicle	New	
19576	Tongass - GAOA Tongass Docks and Marine Infrastructure Repairs: KMRD Remote Dock	238990	FS	\$250,001 – \$4,500,000	FY25	Q1	Strategic Spend Under Management or USDA Vehicle	New	

Military Budget Websites

Google

military construction buget fy25

Aug 20, 2024



CRS Reports (.gov)

<https://crsreports.congress.gov> › product › pdf PDF

FY2025 Military Construction Appropriations: A Summary

About featured snippets Feedback



Office of the Under Secretary of Defense (Comptroller) (.gov)

<https://comptroller.defense.gov> › defbudget › pdfs PDF

Fiscal Year (FY) 2025 Budget Estimates Military Construction ...

Preparation of the Military Construction, Defense-Wide budget cost the Department of Defense a total of approximately \$940,000 in FY 2024. This includes \$1,500 ...
302 pages



House Committee on Appropriations (.gov)

<https://appropriations.house.gov> › news › press-releases

Committee Approves FY25 Military Construction, Veterans ...

May 23, 2024 — The Military Construction, Veterans Affairs, and Related Agencies Appropriations Bill includes a **total discretionary allocation of \$147.520 billion**.



House Committee on Appropriations (.gov)

<http://appropriations.house.gov> › news › press-releases

Committee Releases FY25 Military Construction, Veterans ...

May 20, 2024 — In addition, the bill **provides \$231.124 billion for mandatory programs** for a total of \$378.644 billion in overall funding.



Office of the Under Secretary of Defense (Comptroller) (.gov)

<https://comptroller.defense.gov> › Budget-Materials

Defense Wide Budget Documentation - FY2025

Defense Wide Budget Documentation - FY2025 Operation and Maintenance To download as a single PDF click: O&M Volume 1 - Part 1 of 2 (1053 pages, 3.56 MB)



Senate Committee on Appropriations (.gov)

<https://www.appropriations.senate.gov> › news › majority

BILL SUMMARY: Military Construction, Veterans Affairs ...

1 day ago — In addition, the bill includes **\$19.31 billion in defense spending for military construction** and family housing for fiscal year 2025. "This bill ...



Air Force Financial Management (.mil)

<https://www.saffm.hq.af.mil> › FM-Resources › Budget

Air Force President's Budget FY25

The request includes **\$3.4B for Military Construction** with resources allocated for new weapon system bed downs, Quality of Life projects, existing infrastructure ...



Congress.gov

<https://www.congress.gov> › house-report

H. Rept. 118-528 - MILITARY CONSTRUCTION, ...

—The bill includes **\$75,000,000 for unspecified minor military construction** for demolition across the active and reserve components. The Committee is concerned ...



Army Financial Management & Comptroller (.mil)

<https://www.asafm.army.mil> › Military Construction PDF

Department of the Army Fiscal Year (FY) 2025 President's ...

Mar 15, 2024 — **FY25** includes \$14,519,000 for the OOC Budget Estimate. Total ... For expenses of Family housing for the **Army for construction**, including.
395 pages

LET'S SOLVE THIS PROBLEM BY
USING THE BIG DATA NONE
OF US HAVE THE SLIGHTEST
IDEA WHAT TO DO WITH



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Next steps

How are you going to use
the information found?

❖ Got data... how are you going to use it?

- Review the value of your search. Did you find the needed information? Did you have the correct search criteria?
- Use the information to:
 1. Evaluate agency spending trends
 2. Assess the competitive landscape
 3. Develop your procurement pipeline potential
 4. Incorporate research into business decisions
 5. Build relationships; both for teamed opportunities but also to build agency relationships.



❖ Maintain your search criteria lists!

- This information will be used endlessly for multiple databases. Develop a system to track your search criteria lists.
- If the data was good for finding the right information, is it also good to use for marketing your company? Website, capability statements, and other marketing materials.



Live Demos

Let's see what information
can be found



Contract Opportunity

General Information

Classification

Description

Attachments/Links

Contact Information

History

Award Notices

Interested Vendors List

16 Foot Jet Boat Package - Ketchikan, AK

ACTIVE

Notice ID
1240BF25Q0003

Related Notice

Department/Ind. Agency
AGRICULTURE, DEPARTMENT OF
Sub-tier
FOREST SERVICE
Office
USDA-FS, CSA NORTHWEST 4

Looking for contract opportunity help?

APEX Accelerators are an official government contracting resource for small businesses. [Find your local APEX Accelerator](#) for free government expertise related to contract opportunities.

APEX Accelerators are funded in part through a cooperative agreement with the Department of Defense.

The APEX Accelerators program was formerly known as the [Procurement Technical Assistance Program](#) (PTAP).

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General Information

Contract Opportunity Type: Combined Synopsis/Solicitation (Original)

Original Published Date: Dec 10, 2024 04:23 pm AKST

Original Date Offers Due: Dec 23, 2024 01:00 pm AKST

Inactive Policy: 15 days after date offers due

Original Inactive Date: Jan 07, 2025

Initiative:

- None

Classification

Original Set Aside: Total Small Business Set-Aside (FAR 19.5)

Product Service Code: 2010 - SHIP AND BOAT PROPULSION COMPONENTS

NAICS Code:

- 336612 - Boat Building

Place of Performance:

Ketchikan , AK 99901

USA

Description

16 foot jet boat package with delivery to Ketchikan, AK.

This is a new requirement and there is no incumbent.

Combined Synopsis/Solicitations



Important data:

- 1240BF
- US Forest Service
- NAICS: 336612
- PSC: 2010
- PoP: Alaska

<https://sam.gov/opp/95555bce8eb34538b8b133e00128e156/view>



Where Government Contracting Starts

Live Demo

Combined Synopsis/Solicitations



Contract Opportunity

- General Information
- Classification
- Description
- Attachments/Links
- Contact Information
- History
- Award Notices
- Interested Vendors List

ALEX HEALY COLLECTOR RING

ACTIVE

Notice ID
70Z085Q250001368

Related Notice

Department/Ind. Agency
HOMELAND SECURITY, DEPARTMENT OF
Sub-tier
US COAST GUARD
Office
SFLC PROCUREMENT BRANCH 2(00085)

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Important data:

- 70Z085
- US Coast Guard
- NAICS: 336611
- PSC: 2090
- PoP: Alaska

Attachments/Links

Download All Attachments/Links

Attachments

Document	File Size	Access	Updated Date
 SOW_SSDGCollectorRing-Repair (USCGC Alex Haley).pdf	453 KB	Public	Dec 06, 2024

Classification

Original Set Aside: Total Small Business Set-Aside (FAR 19.5)
Product Service Code: 2090 - MISCELLANEOUS SHIP AND MARINE EQUIPMENT
NAICS Code:

- 336611 - Ship Building and Repairing

Place of Performance:
Kodiak, AK 99615
USA

<https://sam.gov/opp/7da55d89dbb14cd1b1d046e22cbc4499/view>

Snow Removal Services Fort Wainwright

<https://sam.gov/opp/3aa86db1aea6478ab139890285c80ee8/view>

*Service – Wage Determination?

USCG HAZMAT Warehouse Forklift Rental

<https://sam.gov/opp/48ef3e423e2c4c3aa2b1949be8ad3296/view>

*Full synopsis – minimal attachments

USACE – Heat Pumps

<https://sam.gov/opp/4c5f1d03c6844923b27cd64158d28dd0/view>

*Addressing Amendments



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Live Demo → Forecast



AK PFH 58(1), Neck Lake Road Reconstruction: NPOWI Hwy. to Marine Access Facility Jct.

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Contract Opportunity

- General Information
- Classification
- Description
- Attachments/Links
- Contact Information
- History
- Award Notices
- Interested Vendors List

ACTIVE

Notice ID
69056725B000001

Related Notice
69056725B000001

Department/Ind. Agency
TRANSPORTATION, DEPARTMENT OF
Sub-tier
FEDERAL HIGHWAY ADMINISTRATION
Office
690567 WESTERN FEDERAL LANDS DIV

Contract Opportunity

Classification

Original Set Aside:
Product Service Code: Y1LB - CONSTRUCTION OF HIGHWAYS, ROADS, STREETS, BRIDGES, AND RAILWAYS
NAICS Code:
 237310 - Highway, Street, and Bridge Construction
Place of Performance:
Coffman Cove , AK
USA

Solicitation



US DoT Procurement Forecast
<https://www.transportation.gov/osdbu/procurement-assistance/summary-forecast/2025>

<https://sam.gov/opp/2da8181a3c7b4e7a866e6ff63d23baa8/view>

Links

Display Name	Updated Date
LINK TO BID OPENING	Nov 19, 2024



search here



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Answers to Common Questions

Our FAQ area has info on UEI, SAM, GSA, and other government contracting topics.

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Are you new to government contracting?

Government contracting is a more complex, involved business process than what is usually found in the private sector.

[ARE YOU READY
for government contracting? »](#)

[THE 10-STEP APPROACH
to government contracting »](#)

Program Introduction

- Free assistance with all aspects of government contracting, from cradle to grave (start to finish) for federal, state and local purchasing activity
- Free one-on-one appointments
- Free workshops (Special events and extended training session may have registration fees)
- The Alaska APEX is one of 96+ other APEX Accelerators across the US, Puerto Rico, & Guam

<https://apexalaska.org/>

<https://www.napex.us/>

<https://www.apexaccelerators.us/#/>



**UAA Business
Enterprise Institute**
UNIVERSITY of ALASKA ANCHORAGE

The Alaska APEX is a program of the UAA Business Enterprise Institute and is funded in part through a cooperative agreement with the Department of Defense Office of Small Business Programs

Alaska APEX Accelerator Staff Contact Information

Anchorage: Phone: 907-786-7258

Carolyn Pratt, Director

capratt@alaska.edu

907-786-7259

Jody King, Assistant Director

jking8@alaska.edu

907-786-7270

Craig von Holdt, Contract Specialist II

cavonholdt@alaska.edu

907-786-7281

Tony Taylor, Contract Specialist

ttaylor12@alaska.edu

907-786-7239

Lynda Gregory, Program Specialist

lmgregory@alaska.edu

907-786-7258

Fairbanks: Phone: 907-450-8979

Pierre Thompson, Center Director/Contract Specialist

pdthompson@alaska.edu

General email: info@apexalaska.org

Website: <https://alaskapex.org>

To request assistance, sign up here: <https://akptac.ecenterdirect.com/signup>



How can the Alaska APEX
help you?