ALASKA APEX ACCELERATOR
Where Government Contracting Starts

SBA

Dynamic Small Business Search

Supersize Your SBA Profile

Highlighting the SBA DSBS profile to the best advantage

Jody King, Assistant Director, Alaska APEX Accelerator
August 29, 2024

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www.apexalaska.org

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search here

HOME   GETTING STARTED   EVENTS & TRAINING   TOOLS   NEWS   ABOUT

Answers to Common Questions

Our FAQ area has info on UEI, SAM, GSA, and other government contracting topics.

see our extensive
FAQ »

Are you new to government contracting?

Government contracting is a more complex, involved business process than what is usually found in the private sector.

ARE YOU READY *for government contracting? »*

THE 10-STEP APPROACH *to government contracting »*

Program Introduction

- Free assistance with all aspects of government contracting, from cradle to grave (start to finish) for federal, state and local purchasing activity

- Free one-on-one appointments

- Free workshops (Special events and extended training session may have registration fees)

- The Alaska APEX is one of 96+ other APEX Accelerators across the US, Puerto Rico, & Guam

https://apexalaska.org/
https://www.napex.us/
https://www.apexaccelerators.us/#/

UAA Business Enterprise Institute
UNIVERSITY of ALASKA ANCHORAGE

The Alaska APEX is a program of the UAA Business Enterprise Institute and is funded in part through a cooperative agreement with the Department of Defense Office of Small Business Programs

Today's Agenda

❖ What is the Dynamic Small Business Search (DSBS)?

❖ How to access your SBA profile
  • Via SAM.gov
  • Via SBA Connect

❖ Tips & Tricks to make the most of your profile

What is the DSBS?

❖ DSBS, or the Dynamic Small Business Search, is a database that helps contracting officers identify contractors for potential opportunities. This tool is managed by the SBA (Small Business Administration) and is essentially a search engine for finding small businesses.

❖ Some Benefits of using DSBS:
  • Federal Procurement Officers primary tool to conduct market research and confirm eligibility for SBA's procurement preference programs
  • Great tool to identify business enterprises by socioeconomic designation
  • Generate "client lead" lists
  • Identifying business enterprises by industry and other classifications
  • Teaming arrangement leads
  • Custom searching and sorting by capabilities

Searching the DSBS

https://dsbs.sba.gov/search/dsp_dsbs.cfm

Accessing from SAM.gov

Accessing from SBA Connect

https://connect.sba.gov/

Accessing from SBA Connect

https://connect.sba.gov/

Accessing from SBA Connect

Updating SBA Profile

Mandatory Data

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Update SBA Profile

Search | Print | Exit | Help

Welcome KING JODY L

Switch to Text Only
Switch to No Frames
Expand | Collapse
SBA Supplemental Pages
- Orientation/Help
- Mandatory Data
- Identification Data
  - From SAM
  - Other Web Presence
- Organization, Ownersh
  - From SAM and SBA
  - Updatable by Firm
- Products & Services
  - General
  - Export Profile
- References
  - New Reference
- End

Mandatory Data

You are not missing any Mandatory Data. You may, however, change existing items if you like.

DSBS Participation

The Dynamic Small Business Search is the SBA's search engine for currently-small businesses and all businesses that have ever been certified by the SBA in the 8(a), 8(a) Joint Venture, HUBZone or Small Disadvantaged Business programs. You can choose to participate in the search, which advertises your business to the public at no cost to you. Or you can choose to opt out of public searches. Opting out will not interfere with your ability to do business with the Federal Government. Government contracting officers will still be able to find your profile to verify eligibility for contracts.

Do you want your profile to show up in public Dynamic Small Business Searches?

○ Yes ● No (More privacy, less publicity)

Primary NAICS

Current NAICS Codes
(Changes to the Primary NAICS code must be done within the SAM profile):
541611 - Administrative Management and General Management Consulting Services - Maximum annual gross revenue to be considered a small business in this NAICS code is $21,500,000 - **CURRENT PRIMARY NAICS.**

Keywords

In addition to words in the Capabilities Narrative of your "Products & Services, General" page, list keywords that describe your business, up to 50 characters in each keyword, comma separated, and up to 525 characters, total.

Keywords: business consultant, government contracting assistance, business development

Small Business Certification Statement

By submitting this form, I certify that:
1. The firm is a small business under the size standard(s) for the listed NAICS code(s) as provided under 13 C.F.R. Part 121;
2. This firm, including its principals with primary management responsibilities, has not been debarred or suspended from furnishing materials, supplies or services to the Federal Government;
3. The characteristics of the firm's ownership are accurately reflected in the System for Awards Management (SAM) profile;
4. I have personally reviewed all of the information provided in the profile and believe that it is true and correct;
5. I am aware that the Small Business Act provides severe penalties on parties who knowingly misrepresent their status as a "small business concern" in order to obtain for oneself or another certain Federal contracts and subcontracts. Such penalties include fines of not more than $500,000 or imprisonment for not more than 10 years, or both; administrative remedies prescribed by the Program Fraud Civil Remedies Act of 1986 (31 U.S.C. 3801-3812); and suspension and debarment as specified in subpart 9.4 of title 48, Code of Federal Regulations (or any successor regulation)(see 15 U.S.C. 645 16(d)); and
6. I am authorized to make this certification on behalf of this firm.

Certifier Name: Jody King

Certification Date: 08/29/2024

Clear | Reset   Save | Save/Next | Next

Getting Started

ALASKA APEX ACCELERATOR — *Where Government Contracting Starts*

Mandatory Data

You are not missing any Mandatory Data. You may, however, change existing items if you like.

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Do you want your profile to show up in public Dynamic Small Business Searches?

● Yes ○ No (More publicity, less privacy)

Primary NAICS

Current NAICS Codes
(Changes to the Primary NAICS code must be done within the SAM profile):
541611 - Administrative Management and General Management Consulting Services - Maximum annual gross revenue to be considered a small business in this NAICS code is $16,500,000 - **CURRENT PRIMARY NAICS.**

Key Words – Use many!

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Keywords

In addition to words in the Capabilities Narrative of your "Products & Services, General" page, list keywords that describe your business, up to 50 characters in each keyword, comma separated, and up to 525 characters, total.

Keywords: [ ]

Message from webpage

⚠ Mandatory field. You must enter something into the Keyword #4 ("") field.

OK

Small Business Certification Statement

By submitting this form, I certify that:

1. The firm is a small business under the size standard(s) for the listed NAICS code(s) as provided under 13 C.F.R. Part 121;
2. This firm, including its principals with primary management responsibilities, has not been debarred or suspended from furnishing materials, supplies or services to the Federal Government;
3. The characteristics of the firm's ownership are accurately reflected in the System for Awards Management (SAM) profile;
4. I have personally reviewed all of the information provided in the profile and believe that it is true and correct;
5. I am aware that the Small Business Act provides severe penalties on parties who knowingly misrepresent their status as a "small business concern" in order to obtain for oneself or another certain Federal contracts and subcontracts. Such penalties include fines of not more than $500,000 or imprisonment for not more than 10 years, or both; administrative remedies prescribed by the Program Fraud Civil Remedies Act of 1986 (31 U.S.C. 3801-3812); and suspension and debarment as specified in subpart 9.4 of title 48, Code of Federal Regulations (or any successor regulation)(see 15 U.S.C. 645 16(d)); and
6. I am authorized to make this certification on behalf of this firm.

Certifier Name: Jody King

Certification Date: [ ]

Clear | Reset | Save | Save/Next | Next

Key Words to define…

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NAICS Codes with Size Determinations by NAICS:

#	Primary?	Code	NAICS Code's Description	"Buy Green"? [1]	Small? [2]
1	Yes	561730	Landscaping Services		Yes
2		561210	Facilities Support Services		Yes
3		561720	Janitorial Services		Yes
4		811411	Home and Garden Equipment Repair and Maintenance		Yes

(1) By entering Yes for "Buy Green", the firm asserts that it obeys EPA guidelines for environmental friendliness for this NAICS code. Note, EPA guidelines do not exist for every NAICS code.
(2) If Yes, the firm's revenues/number of employees do not exceed the NAICS code's small business size standard.

Keywords:

Grounds Maintenance, Indoor Plant Care, Snowplowing, Sanding, Ice Control, Decorative Curbing, Install New Lawns, Plant Trees & Shrubs, Pressure Washing, Fence Repair, Turf Repair, Turf Restoration, Spring Cleanup, Fall Cleanups, Topsoil Spreading, Retaining Walls, Power Raking, Aerating, Apply Pesticides, Weed Control, Sport Field Maint., Roto-tilling

Key words make it easier to understand the NAICS
codes chosen to define your business scope.

Imported from SAM.gov

SAM-Collected Identification Data

To update the following fields, you have to update your profile in the System for Awards Management ("SAM").

Name of Firm: KING JODY L
Trade Name ("Doing Business As ..."):
Main office or branch office?: Main
Address, line 1:
Address, line 2:
City: ANCHORAGE
State: AK
Zip/Zip+4:
Zip/Zip+4's County Code: 020
Zip/Zip+4's Congressional District: 00
Zip/Zip+4's Metropolitan Statistical Area: 0380
Phone Number:
Fax Number:
E-Mail Address:
Contact Person: JODY KING
UEI Number:
Parent firm's UEI number, if any:
Social Security Number (SSN):
CAGE Code:
WWW Address:
Year Established: 2016
State of Incorporation: AK
Fiscal Year End Date: 12/31
Average Number of Employees: 1
Average Annual Gross Revenue:
Display in Public Searches: Yes

If you see any errors in the grey boxes, you will need to make the corrections in your SAM.gov profile.

Next

Last modified: 07/25/2016 Release Version: PRO-NET 2.0.1

Other Web Presence

Other Web Presence

E-Commerce Website: https://www.apexalaska.org

Clear Reset
Save Save/Next Next

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Add your full website URL & test the link to ensure that it works!

Owner Data from SAM & SBA

Org/Owner/Cert Data from SAM and SBA

To update the following fields, you have to Update your profile in System For Award Management (SAM).

Registered in SAM?: [X] Yes [ ] No

Legal Structure: Sole Proprietorship   *Data pulled from SAM*

Ownership: Women-Owned Business and Women-Owned Small Business

To update the following fields, you have to apply to the US Small Business Administration for certification.

HUBZone-Certified? [ ] Yes [X] No   (if incorrect, contact the HUBZone Office at hubzone@sba.gov)

8(a) Joint Venture-Certified? [ ] Yes [X] No   (if incorrect, contact your local SBA BOS)

8(a) Case Number: N/A   (if incorrect, contact your local SBA BOS)

8(a)-Certified? [ ] Yes [X] No   (if incorrect, contact your local SBA BOS)

SDB-Certified? [ ] Yes [X] No

Missing:
VetCert
WOSB/EDWOSB

To update Disadvantaged Business Enterprise (DBE) certifications, you have to apply to the Department of Transportation of the state in which you would like to be certified.

Number	State	Cert Number	Entrance Date	Exit Date

[Clear] [Reset]   [Save] [Save/Next] [Next]

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If you see any errors in the grey boxes, you will need to make the corrections in your SAM.gov profile.

Example of SBA Certifications

SBA Profile   **SBA Federal Certifications**

8(a) Certification:

SBA 8(a) Case Number: C006dP
SBA 8(a) Entrance Date: 02/17/2017
SBA 8(a) Exit Date: 02/17/2027

HUBZone Certification:

HUBZone Certified?: [X] Yes [ ] No
HUBZone Certification Date: 03/11/2024

8(a) Joint Venture - SBA Certified:
NOTE: Notify your servicing SBA Business Opportunity Specialist to have your 8(a) joint venture approval date reflected in DSBS.

8(a) JV Entrance Date:
8(a) JV Exit Date:

Women Owned - SBA Certified:

WOSB Certified?: [X] Yes [ ] No
WOSB Certification Date: 01/29/2024
WOSB Pending?: [ ] Yes [X] No

Economically Disadvantaged Women Owned - SBA Certified:

EDWOSB Certified?: [X] Yes [ ] No
EDWOSB Certification Date: 01/29/2024
EDWOSB Pending?: [ ] Yes [X] No

Veteran-Owned Small Business - SBA Certified:

VOSB Certified?: [ ] Yes [X] No
VOSB Joint Venture?: [ ] Yes [X] No
VOSB Certification Date:
VOSB Certification Expiration Date:

Service-Disabled Veteran-Owned Small Business - SBA Certified:

SDVOSB Certified?: [ ] Yes [X] No
SDVOSB Joint Venture?: [ ] Yes [X] No
SDVOSB Certification Date:
SDVOSB Certification Expiration Date:

■ **ENTITY TYPES**   **SAM.GOV®**

Business Types

Entity Structure	Corporate Entity (Not Tax Exempt)
Entity Type	Business or Organization
Profit Structure	For Profit Organization
Organization Factors	Limited Liability Company

Socio-Economic Types

Minority-Owned Business, Self Certified Small Disadvantaged Business, Economically Disadvantaged Women Owned Small Business, Women-Owned Small Business, Women-Owned Business, DOT Certified DBE, Native American Owned

Check the registrant's Reps & Certs, if present, under FAR 52.212-3 or FAR 52.219-1 to determine if the entity is an SBA-certified HUBZone small business concern. Additional small business information may be found in the SBA's Dynamic Small Business Search if the entity completed the SBA supplemental pages during registration.

SBA Certified 8(a) Program Participant
Entrance Date: **Feb 17, 2017**
Exit Date: **Feb 17, 2027**

Federally Recognized Native American Entity
American Indian Owned

Updatable by firm

Owner/Other Certification Data Updatable by Firm

Principals (Owners):

Name	Title	Display Order
Jody King	Owner	1
		2
		3

Non Federal Government Certifications (NFGCs) include state certifications, such as State Certified Native American, or industry-related competence certifications, such as Microsoft Certified Systems Engineer, Cisco Certified Internetwork Expert, ColdFusion Certified Developer, Certified Public Accountant, Licensed Electrician, Registered Nurse, etc. You will probably need to abbreviate, but maybe not. Examples: Cert Alaskan Nat Am, MCSE, CCIE, ColdFusion Cert Dev, CPA, Licensed Electrician, Registered Nurse, etc.

NFGCs:

Certification	Display Order
	1
	2

Help with updating this page: If you run out of new text boxes, above, but you still need to enter more new Principals or NFGCs, use the Save/Next button (rather than Save). When you return to this page after having been to a different page, the new data you entered will show up as existing data, and there will be 2 new extra Principal boxes and 2 new extra NFGC boxes.

To delete a Principal or NFGC, delete its contents, then Save or Save/Next.

Clear Reset

Save Save/Next Next

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General Products and Services

General Products and Services

Capabilities Narrative:

15+ yrs industry exp providing in-state & remote services; consulting

Capabilities Statement Link:

Special Equipment/Materials:

Construction Bonding Level, Aggregate:	$0	(dollars, up to $9,999,999,999)
Construction Bonding Level, Per Contract:	$0	(dollars, up to $9,999,999,999)
Service Bonding Level, Aggregate:	$0	(dollars, up to $9,999,999,999)
Service Bonding Level, Per Contract:	$0	(dollars, up to $9,999,999,999)

Percentage(s) of Business Type(s)

___ % Construction
___ % Manufacturing
___ % Research and Development
___ % Service

0.01 to 100.00,
blank if zero,
if any given,
total must be
99.99 - 100.01%

Quality Assurance Standards:
☐ ANSI/ASQC Z1.4
☐ ISO-9000 Series
☐ ISO 10012-1
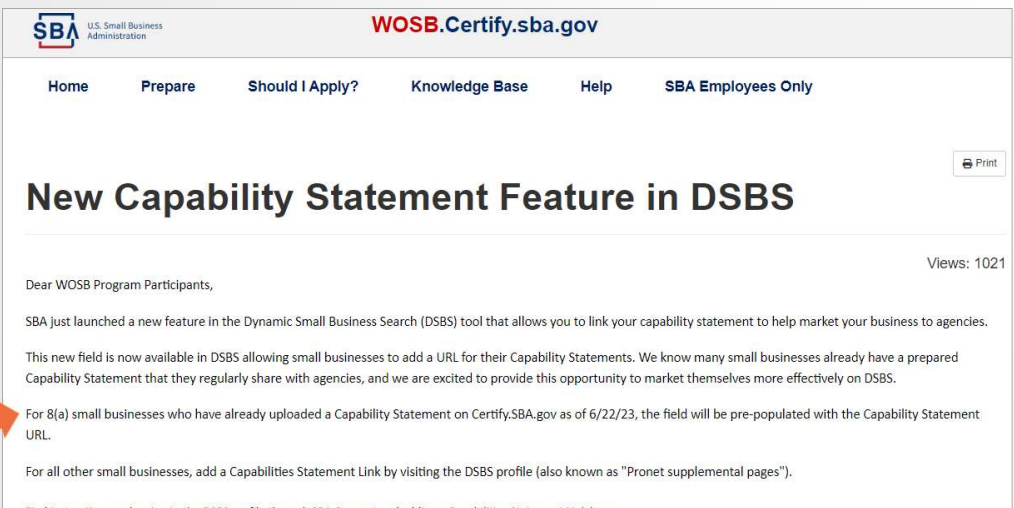☐ MIL-Q-9858
☐ MIL-STD-45662A

Clear Reset

Save Save/Next Next

Capabilities Statement Link

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Where Government Contracting Starts

Capabilities Statement Link:

New!

SBA U.S. Small Business Administration   **WOSB**.Certify.sba.gov

Home   Prepare   Should I Apply?   Knowledge Base   Help   SBA Employees Only

🖨 Print

New Capability Statement Feature in DSBS

Views: 1021

Dear WOSB Program Participants,

SBA just launched a new feature in the Dynamic Small Business Search (DSBS) tool that allows you to link your capability statement to help market your business to agencies.

This new field is now available in DSBS allowing small businesses to add a URL for their Capability Statements. We know many small businesses already have a prepared Capability Statement that they regularly share with agencies, and we are excited to provide this opportunity to market themselves more effectively on DSBS.

For 8(a) small businesses who have already uploaded a Capability Statement on Certify.SBA.gov as of 6/22/23, the field will be pre-populated with the Capability Statement URL.

For all other small businesses, add a Capabilities Statement Link by visiting the DSBS profile (also known as "Pronet supplemental pages").

Find instructions on logging to the DSBS profile through SBA Connect and adding a Capabilities Statement Link here.

Capabilities Narrative

ALASKA APEX ACCELERATOR
Where Government Contracting Starts

General Products and Services

Capabilities Narrative:

15+ yrs industry exp providing in-state & remote services; consulting, guiding, shoulder to cry on...

Special Equipment/Materials:

✓ Free form text with 550 character limit (?) to create your narrative!

✓ Use key words to encourage the searcher to view your profile!

✓ Don't list data that can be pre-filtered by search criteria.

✓ Skip generalized company information – save it for your website.

✓ Free form text – no character limit

✓ Take advantage to market equipment/materials to distinguish you from your competitors – no size limits!

✓ List distributor information

✓ Don't list basic equipment that any business in your field should have!

Capabilities Narrative

ALASKA APEX ACCELERATOR — *Where Government Contracting Starts*

Keyword Search: "Food"

#	Company	Contact	Address	Narrative
7	Mallard Duck Bay Enterprises, LLC	Betty Huntington	101 C St Chignik Lagoon, AK 99565-0000	Mallard Duck Bay Enterprises, LLC is an SBA 8(a) certified small disadvantaged Alaska Native Corporation (ANC) specializing in Federal Government Facilities Support Services. Mallard Duck Bay is located in the Lake and Peninsula Borough of Alaska and is a subsidiary of the Chignik Lagoon Native Corporation as established by Congress under terms of the Alaska Native Claims Settlement Act (ANCSA) in 1971. Mallard Duck Bay Enterprises, LLC is a fully qualified 8(a) Small Disadvantaged Business (SDB) located in the Bristol Bay region.
8	Commercial Kitchen Solutions, LLC	Dave Sheffrey	5430 B ST ANCHORAGE, AK 99518-1694	Not only does Commercial Kitchen Solutions have an endless supply of products, but we also provide kitchen layout and design services to maximize the use of your space. Commercial Kitchen Solutions provides quality design, equipment and supplies to restaurants, slope camps, hotels and other commercial establishments throughout Alaska.
9	Chugach Training and Educational Solutions, LLC	Katherine Carlton	3800 Centerpoint Dr Ste 1200 Anchorage, AK 99503-5825	☐ Management development training, Professional development training, Quality assurance training, Technical training, Career training, Leadership training, Recruitment, Outreach and Admissions, Curriculum and Training, Career Placement, Counseling, Transportation, Food Services, Safety and Security, Finance and Procurement, Facilities and Property Management, Distance education, Residential management, Partnership development, Apprenticeship, Workforce development, Computer/Information Technology training, Health Services management
10	G&S MANAGEMENT SERVICES LLC	Luis G Guarderas	1200 E 76TH AVE STE 1206 ANCHORAGE, AK 99518-3219	G&S has over 30 years of experience in custodial and facilities maintenance, as well as consulting and business management. Our current suite of services includes: HVAC repair and maintenance services, janitorial services, and window cleaning services.
11	Gana-A' Yoo Services Corporation	Dan Pickett	1001 E BENSON BLVD STE 201 Anchorage, AK 99508-4256	GSC provides superior service specializing in Station Support, General Procurement, Custodial Svc, Full Food and Mess Attendant Svs, Waste Collection, as well as HVAC, refrigeration & commercial food service equipment repair and maintenance. GSC has great ability to provide high quality services in very remote locations.
12	Six Mile, LLC	Daniel Pickett	1001 E Benson Blvd Ste 201 Anchorage, AK 99508-4256	Six Mile, LLC has experience providing a integrated offering of services focusing on Remediation, Soil Cooking, Solid Waste Disposal, Hazardous Waste Disposal, Low Level Radioactive Waste Disposal, Logistics, Auction, Asset Mgmt, Food Service, Janitorial Service, Management and Administrative Services
13	CCI Mechanical, LLC	John D Morrison	111 W 16th Ave Ste 416 Anchorage, AK 99501-5169	CCI-M's currently offers the following services to both 8(a) and non 8(a) targeted customers. HVAC 1.HVAC Ductwork Fabrication and Installation 2.HVAC Equipment Installation – (Chiller, Air Handler, Boiler, Central Units, Ground Source Heat Pumps, Cooling Towers, Dehumidification Units, Split Systems) a.Specialized in Air Handler Fan Wall system upgrades in existing facilities with minimal customer impact b.Specialized in CRAC (Computer Room Air Conditioning Units) – Liebert, etc. 3.HVAC Piping a.Chilled Water – welded and non-welded b.Refrigerant Piping c.Gas Piping d.Pump Service and Installation 4.Food Service Equipment Hood installation 5.Minor Electrical Associated with HVAC Equipment Plumbing 1.Facility domestic water supply piping and associated equipment (Water heaters, Filters, etc.) 2.Facility domestic sanitary waste piping (drains, toilets, etc.) 3.Facility plumbing equipment (sinks, toilets, water coolers, etc.)
14	WILD FORK LLC Wild Fork Catering	Heather Van Buskirk	3OO2 SPENARD RD STE 205 ANCHORAGE, AK 99503-0000	
15	KLR ENTERPRISES	Kelly Reierson	2600 RAILROAD AVE ANCHORAGE, AK 99501-1741	KLR Enterprises specializes in service type contracts: administrative services, food service, building maintenance, janitorial, grounds maintenance, painting, and facility remodeling.
16	Emmonak Corporation Emmonak Company Store	James Kameroff	Emmonak Way EMMONAK, AK 99581-0000	The village of Emmonak is located at the mouth of the Yukon River in Alaska, 10 miles from the Bering Sea. It is 120 air miles northwest of Bethel and 490 air miles from Anchorage. The Emmonak Corporation operates a local Grocery Store as well as a Fuel and Oil Station. For further information about our business', please call (907)949-1129.

Capabilities Narrative

ALASKA APEX ACCELERATOR — *Where Government Contracting Starts*

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Not only does Commercial Kitchen Solutions have an endless supply of products, but we also provide kitchen layout and design services to maximize the use of your space. Commercial Kitchen Solutions provides quality design, equipment and supplies to restaurants, slope camps, hotels and other commercial establishments throughout Alaska.

☐ Management development training, Professional development training, Quality assurance training, Technical training, Career training, Leadership training, Recruitment, Outreach and Admissions, Curriculum and Training, Career Placement, Counseling, Transportation, Food Services, Safety and Security, Finance and Procurement, Facilities and Property Management, Distance education, Residential management, Partnership development, Apprenticeship, Workforce development, Computer/Information Technology training, Health Services management

Keyword Search: "Food"

G&S has over 30 years of experience in custodial and facilities maintenance, as well as consulting and business management. Our current suite of services includes: HVAC repair and maintenance services, janitorial services, and window cleaning services.

GSC provides superior service specializing in Station Support, General Procurement, Custodial Svc, Full Food and Mess Attendant Svs, Waste Collection, as well as HVAC, refrigeration & commercial food service equipment repair and maintenance. GSC has great ability to provide high quality services in very remote locations.

Six Mile, LLC has experience providing a integrated offering of services focusing on Remediation, Soil Cooking, Solid Waste Disposal, Hazardous Waste Disposal, Low Level Radioactive Waste Disposal, Logistics, Auction, Asset Mgmt, Food Service, Janitorial Service, Management and Administrative Services

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← **No capability narrative**

The village of Emmonak is located at the mouth of the Yukon River in Alaska, 10 miles from the Bering Sea. It is 120 air miles northwest of Bethel and 490 air miles from Anchorage. The Emmonak Corporation operates a local Grocery Store as well as a Fuel and Oil Station. For further information about our business', please call (907)949-1129.

Bonding Capacity, QA Standards

Export Profile

References

ALASKA APEX ACCELERATOR — Where Government Contracting Starts

New Reference

Name:	(up to 80 characters)
Contract:	(up to 20 characters)
Start Date:	(MM/DD/YYYY format)
End Date:	(MM/DD/YYYY format)
Value:	(up to 20 characters)
Contact Name:	(up to 80 characters)
Contact Phone:	(999-999-9999 format, extension may follow)
Display Order:	(1 - 32767)

Clear Reset

Save Save/Next Next

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Contract Specific or Longevity vs. Scope

References – Specific Contract

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New Reference

Name:	Dept of Air Force (Replace Active Barriers - JBER, AK)	(up to 80 characters)
Contract:	FA500019FA80 — *Federal Contract Number*	(up to 20 characters)
Start Date:	07/01/2019 — *Date Executed*	(MM/DD/YYYY format)
End Date:	09/30/2021 — *Period of Performance End -Include all option years – can be future date*	/DD/YYYY format)
Value:	$911,990 — *Proposed/Contract Amount For full contract – include option years*	
Contact Name:	Contracting Officer or COR/COTR	(up to 80 characters)
Contact Phone:	907-552-XXXX	*Always get permission to list name and phone number!! If that person leaves, update POC information Think about listing a main number for a specific department instead of a specific individual*
Display Order:		

References - Longevity

Reference #1

Name: Anderson Property Management (Tenant Improvement/Repairs)   *(On-Call Maintenance)* — to 80 characters)
(Emergency Repairs)
(On-site Handyman)

Contract: Ongoing services   *Multiple Projects* — to 20 characters)
On-Call Maintenance

Start Date: 12/05/2001   *When did you start working with this client?*   (MM/DD/YYYY format)

End Date: _____   *No end date (assuming still active company)*   (MM/DD/YYYY format)

Value: $514,890   *Gross receipts to date – how much did they pay you?*   (up to 20 characters)

Contact Name: Mr. Anderson, Property Manager   (up to 80 characters)

Contact Phone: 907-123-4567   *Always get permission to list name and phone number!!*   (999-999-9999 format,

If that person leaves, update POC information

Display Order: _____   (1 - 32767)

References - Scope

New Reference

Name: Alaska Airlines (Advertisement/Marketing Campaign 2020)   (up to 80 characters)

Contract: Club 49 Program   (up to 20 characters)

Start Date: 05/01/2020   *Shorter time period, larger dollar amount – shows business capacity, implies larger staff, ready to tackle a larger project*   (MM/DD/YYYY format)

End Date: 12/15/2020   (MM/DD/YYYY format)

Value: $1,500,890   (up to 20 characters)

Contact Name: Ms. Paros, Alaska Market Manager   (up to 80 characters)

Contact Phone: 907-782-XXXX   (999-999-9999 format, extension may follow)

Display Order: _____   (1 - 32767)

Renumber to keep newest or most relevant projects at top of list.
Remove older projects to keep list from being larger than what someone would actually read!

End

SBA — Update SBA Profile — Search Print Exit Help — Ready

Welcome **KING JODY L**

Switch to Text Only
Switch to No Frames
Expand | Collapse
- SBA Supplemental Pages
  - Orientation/Help
  - Mandatory Data
  - Identification Data
    - From SAM
    - Other Web Presence
  - Organization, Ownersh
    - From SAM and SBA
    - Updatable by Firm
  - Products & Services
    - General
    - Export Profile
  - References
    - New Reference
  - End

End of Pages

You have reached the end of your SBA Profile pages. Pressing Next, below, will return you to the top, the Orientation/Help page.

You can return to the Choose Function Page using this hotlink.

We hope you have enjoyed our redesigned pages, or at least found them easier to use.

[Next]

Why and When to update your DSBS profile:
- Free marketing website – make sure your company is easy to find!
- Federal employees, both contracting staff and project staff are taught to use this website for market research.
- This could be the first access point to be discovered – make sure there is a clear trail back to you – website and current contact information
- Update at least once a year
- Update whenever you have a new project/contract to highlight
- Keep your references current & delete old projects.
- Make sure to update your point of contacts for older references!

Questions?

Alaska APEX Accelerator Staff Contact Information

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To request assistance, sign up here: https://akptac.ecenterdirect.com/signup

How can the Alaska APEX help you?