



Where Government Contracting Starts



Using BidMatch Effectively

Introduction to solicitation search software

Jody King, Assistant Director, Alaska APEX Accelerator
June 25, 2026

Anchorage: 1901 Bragaw Street Suite 199 • AK 99508 P: 907-786-7258
Fairbanks: P: 907-450-8979
www.apexalaska.org

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Where Government Contracting Starts

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Program Introduction

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Answers to Common Questions

Our FAQ area has info on UEI, SAM, GSA, and other government contracting topics.

see our extensive FAQ »

Are you new to government contracting?

Government contracting is a more complex, involved business process than what is usually found in the private sector.

ARE YOU READY
for government contracting? »

THE 10-STEP APPROACH
to government contracting »

Now Alaska APEX Accelerator!

- Free assistance with all aspects of government contracting, from cradle to grave (start to finish) for federal, state and local purchasing activity
- Free one-on-one appointments
- Free workshops (Special events and extended training session may have registration fees)
- The Alaska APEX is one of 96+ other APEX Accelerators across the US, Puerto Rico, & Guam

<https://apexalaska.org/>
<https://www.napex.us/>
<https://www.apexaccelerators.us/#/>



UAA Business Enterprise Institute
UNIVERSITY of ALASKA ANCHORAGE

The Alaska APEX is a program of the UAA Business Enterprise Institute and is funded in part through a cooperative agreement with the Department of Defense Office of Small Business Programs

Discussion Topics

- ❖ Searching for solicitations
- ❖ Introducing the BidMatch process
- ❖ BidMatch limitations
- ❖ Creating a Search Criteria List
- ❖ Looking at solicitation from more than one perspective
- ❖ Updating or initiating a BidMatch profile
- ❖ Using Contract Opportunities to the best advantage
- ❖ Summary



BidMatch limitations

- ❖ Not all government purchasing starts with a published solicitation/bid package!
 - Non-competitive 8(a) solicitations
 - Sole Source Awards
 - GSA eBuy & MAS schedule awards
 - Direct request from buyers to provide a quote ("closed bid list")
 - Delivery orders under an existing IDIQ contract award
 - Innovation program purchase (SBIR/STTR, other grant applications)
- ❖ Bad search profiles lead to poor results
 - Search criteria insufficient
 - Search criteria too restrictive
 - Didn't review search criteria – how is the agency coding and naming the solicitation





Where Government Contracting Starts

Solicitation Search



"This guy knows how to find solicitation streams."



Where Government Contracting Starts

BidMatch – Daily Email Notice

Dear Bid Match Customer,

There are 18 new articles available for you on your personal [MyBidmatch](#) Web site where you can view the bid opportunities and/or informational articles for [June 24, 2026](#). You will receive an email notification each time new articles are posted to your personal Web site. You can also bookmark this page and return to it periodically to check for new articles. The notices will remain on the system for 30 days, after which time they will be purged. If you wish to save these articles please select **File/Save As** from your browser's menu.

Click this link [MyBidmatch](#) for your directory of output.

 = Product Service Code (PSC) or
Federal Supply Group (FSG) Codes

The titles of the articles are listed below:

- **N** -- KATM FY26 REPLACE FIRE ALARMS IN UP TO 8 (INTERIOR, DEPARTMENT OF THE, NATIONAL PARK SERVICE, ALASKA REGIONAL OFFICE(97000), 240 W 5TH AVENUE, ANCHORAGE AK 99501)
- **R** -- Texas Army National Guard: Yellow Ribbon Reintegration Program Events (DEPT OF DEFENSE)
- **V** -- Transport of Compression Chamber and Equipment (HOMELAND SECURITY)
- **Y** -- FTW501 UNACCOMPANIED ENLISTED PERSONNEL HOUSING FORT WAINWRIGHT, ALASKA (DEPT OF DEFENSE)
- **Z** -- FXSB 26-6837 Repair Replace Hangar Roof B11525 (DEPT OF DEFENSE)
- **Z** -- FXSB 26-6770 Repair Replace Roof B10571 (DEPT OF DEFENSE)
- **Z** -- Repair Bld Moisture Barrier Proj 463-21-101 (VETERANS AFFAIRS)
- **48** -- 48-ELEMENT ASSEMBLY, VALVE (DEPT OF DEFENSE)
- **65** -- WRSU - Panorex Dental Xray System (HEALTH AND HUMAN SERVICES)
- **66** -- Notice of Intent - Sole Source, SequelPrep Normalization Plates for DNA sequencing (COMMERCE, DEPARTMENT OF, NATIONAL OCEANIC AND ATMOSPHERIC ADMINISTRATION, DEPT OF COMMERCE NOAA, WESTERN ACQUISITION DIVISION, SEATTLE WA 98115)
- **7C** -- Tongass National Forest IT Infrastructure Upgrades (AGRICULTURE)
- **F** -- Annual Lead Dust Removal and Cleaning Services 8C" USCG Kodiak Small Arms Firing Range (HOMELAND SECURITY)
- **42** - Construct Port Barge Ramp (Alaska - Matanuska-Susitna Borough Bids)
- **C** - Matanuska-Susitna Borough Tentative Advertising Schedule for Construction & Design Projects (Alaska - Matanuska-Susitna Borough Bids)
- **Z** - Roads Paving Program 2026-2027 (Alaska - City of Wasilla)
- **99** - Transport of Compression Chamber and Equipment (Alaska - Alaska Purchasing Group)
- **99** - Water Plant Automation (Alaska - Alaska Purchasing Group)
- **62** - Lighting at AK Steel Soccer, Softball, and Baseball Fields Opening Date/Time: December 09, 2022 : Closing Date/Time: December 29, 2022 3:00 PM (Kentucky - City of Ashland)
- Click this link [Mybidmatch](#) to view all articles.



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BidMatch Profile Homepage

Welcome to mybidmatch.com for search profile: A1366 Alaska APEX Accelerator

The procurement opportunities that matched your search profile are listed below by date, along with the total number of articles found for each date. You will receive an e-mail when new articles are posted here. If your e-mail address changes, please notify us as soon as possible using the contact information included with each day's listing.

You may also bookmark this page and check back as often as you'd like for new postings and please visit our [help](#) file for assistance on interpreting the bid leads. Articles will remain on the mybidmatch.com Web site for 30 days.

Date	Articles	Read
Wednesday, Jun 24, 2026	18	Jun 24 2026 2:46PM
Tuesday, Jun 23, 2026	19	New
Monday, Jun 22, 2026	1	New
Sunday, Jun 21, 2026	1	New
Saturday, Jun 20, 2026	14	New
Friday, Jun 19, 2026	25	New
Thursday, Jun 18, 2026	32	Jun 19 2026 3:38PM
Wednesday, Jun 17, 2026	25	Jun 19 2026 3:37PM
Tuesday, Jun 16, 2026	18	Jun 19 2026 3:38PM
Monday, Jun 15, 2026	2	New
Sunday, Jun 14, 2026	4	New
Saturday, Jun 13, 2026	25	New
Friday, Jun 12, 2026	23	New
Thursday, Jun 11, 2026	21	Jun 19 2026 3:38PM
Wednesday, Jun 10, 2026	27	New
Tuesday, Jun 9, 2026	32	Jun 9 2026 4:48PM
Monday, Jun 8, 2026	3	New

Alaska APEX has access to each BidMatch profile. This means we can pull up your search profile to help find a specific solicitation or to review search results success or failure.



Where Government Contracting Starts

BidMatch Profile By Date

Source Agency

- 1 procure INTERIOR
- 2 procure DEPT OF DEFENSE
- 3 procure HOMELAND SECURITY
- 4 procure DEPT OF DEFENSE
- 5 procure DEPT OF DEFENSE
- 6 procure DEPT OF DEFENSE
- 7 procure VETERANS AFFAIRS
- 8 procure DEPT OF DEFENSE
- 9 procure HEALTH AND HUMAN SERVICES
- 10 procure COMMERCE
- 11 procure AGRICULTURE
- 12 awards HOMELAND SECURITY
- 13 bid Alaska - Matanuska-Susitna Borough Bids
- 14 bid Alaska - Matanuska-Susitna Borough Bids
- 15 bid Alaska - City of Wasilla
- 16 bid Alaska - Alaska Purchasing Group
- 17 bid Alaska - Alaska Purchasing Group

FSG Title

Sample #1

Jun 24, 2026

N [KATM FY26 REPLACE FIRE ALARMS IN UP TO 8](#)

R [Texas Army National Guard: Yellow Ribbon Reintegration Program E...](#)

V [Transport of Compression Chamber and Equipment](#)

Y [FTW501 UNACCOMPANIED ENLISTED PERSONNEL HOUSING FORT WAINWRIGHT...](#)

Z [6837 Repair Replace Hangar Roof B11525](#)

Z [6770 Repair Replace Roof B10571](#)

Z [Repair Bid Moisture Barrier Proj 463-21-101](#)

48 [ELEMENT ASSEMBLY VALVE](#)

65 [Panorex Dental Xray System](#)

66 [Notice of Intent - Sole Source, SequelPrep Normalization Plates ...](#)

7C [Tongass National Forest IT Infrastructure Upgrades](#)

F [Annual Lead Dust Removal and Cleaning Services - USCG Kodiak Sma...](#)

42 [Construct Port Barge Ramp](#)

C [Susitna Borough Tentative Advertising Schedule for Construction ...](#)

Z [Roads Paving Program 2026-2027](#)

99 [Transport of Compression Chamber and Equipment](#)

99 [Water Plant Automation](#)

Keywords

ak;

ak; statelak;

ak; statelak;

alaska; statelak;

ak; alaska; statelak;

ak; alaska; statelak;

ak; statelak;

alaska; statelak;

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ALASKA

APEX

ACCELERATOR

Where Government Contracting Starts

BidMatch Profile By Date

Sample #2

#	Source Agency	FSG Title	Keywords
1	procure ENERGY	A Battery	manag*; road?; road; permit*; naics!541990;
2	procure INTERIOR	B ANCHORAGE CAMPBELL TRACT FIRE RETARDANT	construct*; design*; engineer*; naics!541330; plan*; survey*;
3	procure VETERANS AFFAIRS	C 612-165 MTZ - Construct Parking Structure Replacing Expiring Le...	design*; permit*; transport*; manag*; road?; road; construct*; design*; permit*; plan*;
4	procure HOMELAND SECURITY	F PEST CONTROL SERVICES	manag*; design*; permit*; traffic; transport*;
5	procure AGRICULTURE	Z Stewardship IRSC, Region 5, Plumas National Forest, CA	manag*; road?; road; plan*;
6	procure HOMELAND SECURITY	F Transportation and Disposal of Hazardous and Universal Waste Ser...	manag*;
7	procure AGRICULTURE	F Wildlife Acoustics Song Meter SM4 Acoustic Recorder	manag*; permit*;
8	procure DEPT OF DEFENSE	H Life Raft Yearly Inspection and Certification	naics!541990; ti:service?;
9	procure DEPT OF DEFENSE	R OPTION - PII Shredding Services	manag*; road?; construct*; design*; engineer*;
10	procure DEPT OF DEFENSE	R MOTCO Equipment Maintenance Services	naics!236220; building?;
11	procure DEPT OF DEFENSE	Y 8(a) IDIQs for Guam Typhoon Repair and Rebuild	manag*; construct*; naics!236220; building?;
12	procure INTERIOR	Y Swimming Pool Renovation for Sherman Indian School	road?; road; naics!237310;
13	procure TRANSPORTATION	Y AZ/CA FTBR LCD PADA(1) - PARKER DAM ROAD	road?; construct*; engineer*; naics!237310;
14	procure DEPT OF DEFENSE	Y Gavins Point IDCC Roads and Grounds Maintenance	construct*; engineer*; naics!236220; building?; plan*; transport*;
15	procure DEPT OF DEFENSE	Y Construct Fire Suppression Water Storage Facility at JFTB Los Al...	manag*;
16	procure VETERANS AFFAIRS	66 Notice of Intent to Sole Source - Cepheid GX Module and Repair	plan*;
17	procure DEPT OF DEFENSE	66 SPEED SENSOR TURBIN	manag*; plan*; survey*;
18	procure HEALTH AND HUMAN SERVICES	66 Intent to Sole Source for Thermal Cyclers	
19	procure DEPT OF DEFENSE	66 Gas Chromatograph	manag*;
20	awards AGRICULTURE	C Engineer [A-E] services, Bridge Engineering, Multiple-award Inde...	engineer*; naics!541330; ti:engineer*; ti:service?;
21	bid Alaska - Alaska Purchasing Group	C Design Services for Homestead Park Reconstruction	design*;

 Where Government Contracting Starts			BidMatch Article	
Prev		 Jun 24, 2026		Next
The government contract opportunities enclosed with this email are provided to you by the Alaska APEX Anchorage Center. If you would like to add or delete search criteria to your custom profile you may contact Jody King at: Tel: (907) 786-7270 jking8@alaska.edu.				
DEPT OF DEFENSE, DEPT OF THE AIR FORCE, FA5000 673 CONS LGC, ADMIN ONLY NO REQTN CP 907 552 5614, JBER AK 99506-2501				
Z -- FXSB 26-6770 Repair Replace Roof B10571 SOL FA500026Q0024 DUE 07/02/2026 at 01:00PM -08:00 POC Christopher Nelson, christopher.nelson.70@us.af.mil, tel:907-552-7168 Robin Cole-Barden, Robin.cole-barden.1@us.af.mil, tel:907-552-5294 Site Visit is scheduled for 8 June at 1:00PM (Local Time). Building 10571 is a one-story, 68986 square feet (SF) building framed from steel and cast concrete (beams and columns with CMU infill). The building was originally constructed in the early 1940s and is a historic property. The main open space is 200-ft by 229 ft with a high barrel roof section that's approximately 50,000 SF. Additionally, there are three (3) low slope roof lean-to sections. The North lean-to section is approximately 36-ft by 268-ft, with the South lean-to section at approximately 36-ft by 229-ft. The West lean-to section is approximately 36-ft by 180-ft. This Design-Build project will remove the existing built-up roof (BUR) from both barrel center section and the three (3) lower roof lean-to sections down to the existing structural decking. New 3-ply SBS-Modified BUR roof assembly with granular cap sheet on the barrel roof section shall be installed and the three (3) lower roof lean-to sections shall be replaced with new 90-mil Ethylene Propylene Diene Monomer (EPDM) roof assemblies. All roofing assemblies shall be fully adhered. Replace existing roof drains, flashings, vent pipe flashing, cover board, insulation, vapor barrier, cant strips, metal copings and trim with new. Place of Performance: B10571, JBER, Alaska, AK 99506 Set-Aside: Total Small Business Set-Aside (FAR 19.5) URL: https://sam.gov/opp/8930afaa0be24afc85726843b5e0a84c/view				
OutreachSystems Article Number: 20260624/PROCURE/0403 Matching keyword(s): ak, alaska, state/ak,				

What are you looking for?

LOOSE PARTS



What are you looking for?

Building Search Criteria:

- ❖ Keywords – how do you define your business?
 - NAICS Description
 - Competitor: SBA Small Business Search (SBS) profile
<https://search.certifications.sba.gov/>
- ❖ NAICS Codes <https://www.census.gov/naics/>
- ❖ Federal Supply Groups (FSG) & Product Service Codes (PSC)
 - Product and Service Code Manual: <https://www.acquisition.gov/psc-manual>
 - FSG / PSC table: <http://support.outreachsystems.com/resources/tables/pscs/>
- ❖ DoDAAC – Department of Defense Activity Address Code
<https://www.dla.mil/HQ/InformationOperations/DLMS/DLMSPrograms/DoDAAD/>
- ❖ Competitors Unique Entity ID numbers (UEI) → SAM.gov and/or DSBS profile(s)
- ❖ Federal Organization codes – SAM.gov



Don't forget to research the agency website and district office websites for keywords!

Why are you looking?

Searching for more than just the next job:

- ❖ Expanding Search Criteria
 - Federal Organization Codes
 - Key word – better descriptors
 - DoDAAC
- ❖ Marketing Data
 - Awardee Information
 - What are agencies looking for?
 - Regional diversification
 - Interested Vendor List (IVL)
- ❖ Agency Data
 - Contact information
 - Physical location of contracting offices



SAM.GOV®

Federal Procurement Data System

USASPENDING.gov

Starting/Updating BidMatch

New Search Profile

Welcome to the profile data entry screen. There are six important steps to review and complete when you are creating a new profile. It is important to note that the best search profiles include a combination of keywords and product codes. Profiles that only include NAICS or FSC codes are likely to miss valid bid opportunities.

Step 1. The Profile Email Address

The following information will be used in the new search profile:

Email sent to:

Email format:

Step 2. Choose Your Data Sources

Please check any or all of the databases that you want to search:

- ☒ **All Domestic (US) Sources**
- ☒ Blue Tops Sub-Contracts (sec=bt)
 - ☒ SAM/FBO (sec=fedbiz)
 - ☒ DLA Small Purchases (sec=dla)
 - ☒ Other Federal Small Purchases (sec=small)
 - ☒ USABID State and Local (sec=bid)
- ☐ **All Foreign Sources**
- ☐ Foreign Trade Opportunities (sec=fto)



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Starting/Updating BidMatch

Step 3. Limit Your Search to Federal Supply Groups

You can limit your search to one or more Federal Supply Groups by individually selecting each group. Or, for looser restrictions, you can choose the "All Services" or "All Supplies" checkbox to narrow the search to just the alpha service codes or just the numeric supply codes. To search all groups, leave all checkboxes unchecked. For a detailed description of all groups please refer to <http://support.outreachsystems.com/resources/tables/pscs>.

☒ All Services

- | | | |
|---|---|---|
| ☐ A Research and Development | ☐ J Maintenance, Repair and Rebuilding of Equipment | ☐ S Utilities and Housekeeping Services |
| ☐ B Special Studies and Analyses -- Not R&D | ☐ K Modification of Equipment | ☐ T Photographic, Printing, and Publications Services |
| ☐ C Architect and Engineering Services -- Construction | ☐ L Technical Representative Services | ☐ U Education and Training Services |
| ☐ D Data Processing and Telecommunication Services | ☐ M Operation of Government Owned Facility | ☐ V Transportation, Travel and Relocation Services |
| ☐ E Purchase of Structures and Facilities | ☐ N Installation of Equipment | ☐ W Lease or Rental of Equipment |
| ☐ F Natural Resources and Conservation Services | ☐ P Salvage Services | ☐ X Lease or Rental of Facilities |
| ☐ G Social Services | ☐ Q Medical Services | ☐ Y Construction of Structures and Facilities |
| ☐ H Quality Control, Testing, and Inspection Services | ☐ R Professional, Administrative and Management Services | ☐ Z Maintenance, Repair or Alteration of Real Property |

☒ All Supplies

- | | | |
|--|---|--|
| ☐ 10 Weapons | ☐ 39 Materials Handling Equipment | ☐ 68 Chemicals and Chemical Products |
| ☐ 11 Nuclear Ordnance | ☐ 40 Rope, Cable, Chain, and Fittings | ☐ 69 Training Aids and Devices |
| ☐ 12 Fire Control Equipment | ☐ 41 Refrigeration and Air Conditioning Equipment | ☐ 70 IT and Telecom (incl. 7A-7K) |
| ☐ 13 Ammunition and Explosives | ☐ 42 Fire Fighting, Rescue, and Safety Equipment | ☐ 71 Furniture |
| ☐ 14 Guided Missiles | ☐ 43 Pumps and Compressors | ☐ 72 Household Furnishings and Appliances |
| ☐ 15 Aircraft and Airframe Structural Components | ☐ 44 Furnace, Nuclear Reactors | ☐ 73 Food Preparation and Serving Equipment |
| ☐ 16 Aircraft Components and Accessories | ☐ 45 Plumbing, Heating and Sanitation Equipment | ☐ 74 Office Machines |
| ☐ 17 Aircraft Launching, and Landing Equipment. | ☐ 46 Water Purification and Sewage Treatment Equipment | ☐ 75 Office Supplies and Devices |
| ☐ 18 Space Vehicles | ☐ 47 Pipe, Tubing, Hose, and Fittings | ☐ 76 Books, Maps, and Other Publications |
| ☐ 19 Ships, Small Craft, Pontoons, and Floating Docks | ☐ 48 Valves | ☐ 77 Musical Instruments, Phonographs, and Home-Type Radios |
| ☐ 20 Ship and Marine Equipment | ☐ 49 Maintenance and Repair Shop Equipment | ☐ 78 Recreational and Athletic Equipment |
| ☐ 22 Railway Equipment | ☐ 51 Hand Tools | ☐ 79 Cleaning Equipment and Supplies |
| ☐ 23 Motor Vehicles, Trailers, and Cycles | ☐ 52 Measuring Tools | ☐ 80 Brushes, Paints, Sealers, and Adhesives |
| ☐ 24 Tractors | ☐ 53 Hardware and Abrasives | ☐ 81 Containers, Packaging, and Packing Supplies |
| ☐ 25 Vehicular Equipment Components | ☐ 54 Prefabricated Structures and Scaffolding | ☐ 83 Textiles, Leather, Furs, Apparel, Shoes, Tents, Flags |
| ☐ 26 Tires and Tubes | ☐ 55 Lumber, Millwork, Plywood, and Veneer | ☐ 84 Clothing, Individual Equipment, and insignia |
| ☐ 28 Engines, Turbines, and Components | ☐ 56 Construction and Building Materials | ☐ 85 Toiletries |
| ☐ 29 Engine Accessories | ☐ 58 Communications Equipment | ☐ 87 Agricultural Supplies |
| ☐ 30 Mechanical Power Transmission Equipment | ☐ 59 Electrical and Electronic Equipment Components | ☐ 88 Live Animals |
| ☐ 31 Bearings | ☐ 60 Fiber Optics Materials and Components | ☐ 89 Subsistence (Food) |
| ☐ 32 Woodworking Machinery and Equipment | ☐ 61 Electric Wire, and Power and Distribution Equipment | ☐ 91 Fuels, Lubricants, Oils, and Waxes |
| ☐ 34 Metalworking Machinery | ☐ 62 Lighting Fixtures and Lamps | ☐ 93 Nonmetallic Fabricated Materials |
| ☐ 35 Service and Trade Equipment | ☐ 63 Alarm, Signal and Security Detection Systems | ☐ 94 Nonmetallic Crude Materials |
| ☐ 36 Special Industry Machinery | ☐ 65 Medical, Dental, and Veterinary Equipment | ☐ 95 Metal Bars, Sheets, and Shapes |
| ☐ 37 Agricultural Machinery and Equipment | ☐ 66 Instruments and Laboratory Equipment | ☐ 96 Ores, Minerals, and Their Primary Products |
| ☐ 38 Construction, Excavating, and Highway Equipment | ☐ 67 Photographic Equipment | ☐ 99 Miscellaneous |



Where Government Contracting Starts

Starting/Updating BidMatch

Step 4. Limit Your Search to States/Regions

You can limit your search to one of the pre-defined regions from the drop down, or select the states in which you wish to search for your keywords. To search all states, please leave all checkboxes unchecked or choose the "No geographic restrictions" checkbox.

(Region Restrictions) ▾

☐ No geographic restrictions

United States

- ☐ Alabama
- ☐ Alaska
- ☐ Arizona
- ☐ Arkansas
- ☐ California
- ☐ Colorado
- ☐ Connecticut
- ☐ Delaware
- ☐ Washington, D.C.
- ☐ Florida
- ☐ Georgia
- ☐ Hawaii
- ☐ Idaho
- ☐ Illinois
- ☐ Indiana
- ☐ Iowa
- ☐ Kansas
- ☐ Kentucky
- ☐ Louisiana

- ☐ Maine
- ☐ Maryland
- ☐ Massachusetts
- ☐ Michigan
- ☐ Minnesota
- ☐ Mississippi
- ☐ Missouri
- ☐ Montana
- ☐ Nebraska
- ☐ Nevada
- ☐ New Hampshire
- ☐ New Jersey
- ☐ New Mexico
- ☐ New York
- ☐ North Carolina
- ☐ North Dakota
- ☐ Ohio
- ☐ Oklahoma
- ☐ Oregon

- ☐ Pennsylvania
- ☐ Rhode Island
- ☐ South Carolina
- ☐ South Dakota
- ☐ Tennessee
- ☐ Texas
- ☐ Utah
- ☐ Vermont
- ☐ Virginia
- ☐ Washington
- ☐ West Virginia
- ☐ Wisconsin
- ☐ Wyoming

Territories

- ☐ Puerto Rico
- ☐ U.S. Virgin Islands
- ☐ Guam
- ☐ Marianas Islands



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Step 5. Enter Your Keywords/ NAICS/ PSC Codes

Please enter each keyword or keyphrase on its own line for clarity and improved bid matching.

Enter Keyword(s): Add

Alternatively you can cut and paste from our sample profiles (<http://support.outreachsystems.com/cats/bidmatch/profiles>) into the field below:

You can enter as many NAICS and/or PSC codes as you want, but keep in mind that creating a profile based upon codes is not recommended.

NAICS Code: Add

FSC/PSC: Add



Where Government Contracting Starts

Time to update when:

Date	Articles	Articles
Wednesday Jun 24, 2026	1	240
Tuesday Jun 23, 2026	0	256
Monday Jun 22, 2026	0	236
Sunday Jun 21, 2026	0	8
Saturday Jun 20, 2026	0	24
Friday Jun 19, 2026	0	222
Thursday Jun 18, 2026	1	227
Wednesday Jun 17, 2026	1	249
Tuesday Jun 16, 2026	1	251
Monday Jun 15, 2026	0	188
Sunday Jun 14, 2026	0	7
Saturday Jun 13, 2026	0	17
Friday Jun 12, 2026	2	245
Thursday Jun 11, 2026	0	277
Wednesday Jun 10, 2026	5	301
Tuesday Jun 9, 2026	1	227
Monday Jun 8, 2026	0	19
Sunday Jun 7, 2026	0	5
Saturday Jun 6, 2026	1	16
Friday Jun 5, 2026	2	245
Thursday Jun 4, 2026	3	277
Wednesday Jun 3, 2026	4	262
Tuesday Jun 2, 2026	0	291
Monday Jun 1, 2026	1	223
Sunday May 31, 2026	0	9
Saturday May 30, 2026	1	21
Friday May 29, 2026	1	253
Thursday May 28, 2026	1	286
Wednesday May 27, 2026	1	281
Tuesday May 26, 2026	0	261
Monday May 25, 2026	0	245

- ❖ Too little or too many articles
- ❖ Not finding the right solicitations
- ❖ Adding/removing geographic regions
- ❖ New email POC(s)
- ❖ Profile not updated within 2 years
- ❖ Profile has too few:
 - Key words
 - NAICS codes
 - FSC/PSC

Have you recently reviewed your search profile? If not, have Alaska APEX email it to you.

```
option webmail
option transport=email coleykell@gmail.com
restrict sec:bt,fedbiz,dla,small,bid
restrict cat:v,81
restrict statelal or statelak or statelaz or statelar or statelca or statelco
or statelhi or statelid or statelil or statelia or statelks or statelky
or statella or statelnn or statelms or statelmo or statelmt or statelne
or statelnv or statelnm or statelnd or statelok or statelom or statelsd
or stateltn or stateltx or statelut or statelwa or statelwi or statelwy
select (moving or move? or mover?)
select (office or offices)<2u>(moving or move? or mover?)
select (pack? or packing?)
select cargo
select commercial<2u>(move? or mover? or moving?)
select freight
select logistic?
select naics1484110 or freight<1u>truck*
select naics1484121 or freight<1u>truck*
select naics1484210 or (household or office)<2u>moving*
select naics1484220 or freight<1u>truck*
select naics1484230 or freight<1u>truck*
select residential<2u>(move? or mover? or moving?)
select transport*
select truck*
```



Where Government Contracting Starts

Search Criteria List Examples

```
option webmail
option transport=email kumiko@mbsalaska.com,jake.helming@gmail.com
restrict sec:bt,fedbiz,dla,small,bid
restrict cat:f,h,r,u,y,z
restrict statelak or statelaz or statelco or statelnc or statelva or statelwa
select (1st or first)<2u>(aided or aid?)<2u>(train* or teach* or educat* or instruct*)
select (osha or occupational<>safety<>health<>admin*)
select (train* or teach* or educat* or instruct*)<2u>support*<2u>(servic* or svc?)
select af11
select distance<2u>learning and (train* or teach* or educat* or instruct*)<2u>support*<2u>(servic* or svc?)<2u>(dlts)
select hazard*<2u>asses*
select industrial<2u>hygien*
select lock?<2u>out<2u>(tag or tags)<2u>out
select loto
select mental<2u>health*<2u>(1st or first)<2u>(aided or aid?)
select naics!236210 or industrial<2u>construct*
select naics!236220 or building?<2u>construct*
select naics!541350 or building?<1u>inspect*<1u>service?
select naics!541690 or (scientific or technical)<1>consult*
select naics!541990 or title:(professional? or technical?)<>service?
select naics!611430 or (professional or manag*)<1>develop*<2u>train*
select naics!611710 or education*<>support*<2u>service?
select naics!926150
select r408
select r499
select safety<2u>(audit? or auditing?)
select safety<2u>(train* or teach* or educat* or instruct*)
select safety<2u>program?
select safey<2u>asses*
select title:(train* or teach* or educat* or instruct*)
select u008 or (cat:u and (training? or curriculum?))<1u>develop*
```

```
option transport=email g_heger@hotmail.com
option webmail
restrict sec:bt,small,dla,edi,bid,fedbiz
restrict statelak

option webmail
option transport=email aandageneral@gmail.com
restrict sec:bt,fedbiz,small,bid
restrict cat:d,j,s,x,y,z,58,59,60,61
restrict statelak
select (fiber? or fibre?)
select (fiber? or fibre?)<2u>optic?
select (phone? or telephone?)<2u>(system? or sy?)
select (telecom or telecommunicat*)
select communicat*<2u>equip*
select communicat*<2u>room?
select construct*
select data<2u>(cable? or cabling?)
select facilit*<2u>repair*
select install*
select low<>voltage
select mpoes
select naics!236118 or residential<2u>remodel*
select naics!236220 or building?<2u>construct*
select naics!238210 or electric*<2u>contractor?
select naics!238390 or building?<>finish*<2u>contractor?
select naics!811213 or communication?<1u>equip*<2u>(repair* or maint*)
select punch<>down?
select title:(cable? or cabling?)
select title:communicat*
select video?<2u>(surveillance or surveillance)
```



Where Government Contracting Starts

Searching in SAM

Home
Search
Data Bank
Data Services
Help

Search

All Words

e.g. 1606N020Q02

🔍

Select Domain
+

All Domains

Filter By
–

Keyword Search

For more information on how to use our keyword search, visit our help guide [🔗](#)

Simple Search

Search Editor

☐ Any Words (i)

☒ All Words (i)

☐ Exact Phrase (i)

e.g. 1606N020Q02

←

Select Criteria

Choose your filters and run your report to begin.

Going to live demo...







10



Where Government Contracting Starts

Searching in USASpending.gov

Looking for PSC codes live demo...

<https://www.usaspending.gov/>



[Search Award Data](#)
[Explore the Data](#)
[Download the Data](#)
[Find Resources](#)

Analyze government spending by recipient

[Start Searching Awards](#)
[Learn About USASpending.gov](#)

USASpending is the official open data source of federal spending information, including information about federal awards such as contracts, grants, and loans.

Pause text animation



So far this year, the federal government plans to spend **\$6.54 Trillion** including...

\$749.05 Billion on **Net Interest**

\$265.35 Billion on **Veterans Benefits**

\$87.60 Billion on **Transportation**

See more breakdowns of federal spending



Where Government Contracting Starts

Summary

- ❖ It takes a lot of time and effort to search solicitation posting sites daily – use BidMatch!
- ❖ BidMatch search results pull from federal, state & local procurement sites
- ❖ BidMatch is easy to start and update – just work with Alaska APEX staff
- ❖ The Alaska APEX Accelerator will inactivate BidMatch profiles that have not been accessed or updated within a 6 month window!
- ❖ Review & modify your BidMatch search profile on an annual basis to make sure it is performing as needed
- ❖ Found a solicitation that wasn't in a BidMatch list? Let Alaska APEX staff know so that we can review your profile to see why it was missed.
- ❖ Take the time to build a good search criteria list – you will use it over and over again
- ❖ Don't wait for opportunities to be published – build direct relationships with agencies and prime contractors!
- ❖ Research the agency – where is the procurement office for your products and/or services?





Where Government Contracting Starts

Questions?

Alaska APEX Accelerator Staff Contact Information

Anchorage: Phone: 907-786-7258

Carolyn Pratt, Director	capratt@alaska.edu	907-786-7259
Jody King, Assistant Director	jlking8@alaska.edu	907-786-7270
Cal Hodgson, Contract Specialist II	cchodgson@alaska.edu	907-786-7281
Jeannette Caswell, Contract Specialist	jmcaswell2@alaska.edu	907-786-7239
Lynda Gregory, Program Specialist	lmgregory@alaska.edu	907-786-7258

Fairbanks: Phone: 907-786-7258

Vacant

General email: info@apexalaska.org **Website:** <https://alaskapex.org>

To request assistance, sign up here: <https://akapex.ecenterdirect.com/signup?reset=1>



How can the Alaska APEX help you?